



# Unisystems Information Systems SA

Annual Financial Statements of the Group

Year 2005

(Period from 1 January to 31 December 2005)

Compiled in accordance with the International Financial Reporting Standards

ATHENS  
MARCH 2006

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## 1. Auditors' Report

### To the Shareholders of "Unisystems Information Systems SA"

We have audited the accompanying parent's separate financial statements as well as the consolidated financial statements of "Unisystems Information Systems SA", as of and for the year ended 31 December 2005. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the Greek Auditing Standards, which are based on the International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, evaluating the overall financial statement presentation as well as assessing the consistency of the Board of Directors' Report with the aforementioned financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the aforementioned financial statements give a true and fair view of the financial position of the Company and that of the Group (of which this Company is the holding company), as of 31 December 2005, and of the results of its operations and those of the Group and their cash flows and changes in shareholders' equity for the year then ended in accordance with the International Financial Reporting Standards that have been adopted by the European Union and the Board of Directors' Report is consistent with the aforementioned financial statements.

Without qualifying our opinion, we draw attention to: a) Note 5.16 in the Notes to the financial statements, where reference is made to the fact that the tax returns of the companies of the Group, for the years 2003 to 2005, have not been examined by the tax authorities as yet and, as a consequence, the possibility exists of additional taxes and penalties being assessed at the time when the returns will be examined and will be accepted as final. The outcome of these tax inspections cannot be predicted at present and, therefore, no provision has been made in these financial statements in this respect and b) in the Note 5.32 in the Notes to the financial statements, where reference is made about errors corrections of certain items of the interim financial statements for the year 2005.

Athens, 28 March 2006

VASILIOS I. LOUMIOTIS  
Certified Public Accountant Auditor  
SOEL Reg. No. 11231  
SOL S.A. – Certified Public Accountants Auditors



## 2. Financial Statements at 31.12.2005

### 2.1. Balance Sheet

ASSETS	Note	Group		Company	
		31.12.2005	31.12.2004	31.12.2005	31.12.2004
<u>Non-current assets</u>					
Property, plant and equipment	5.1	17.932.158,89	18.713.367,63	17.826.845,42	18.552.223,38
Intangible assets	5.2	3.177.873,54	2.733.515,03	1.089.401,69	798.152,29
Goodwill	5.3	430.913,92	-	-	-
Deferred income tax assets	5.4	1.331.011,72	1.108.181,48	1.105.115,07	1.098.192,36
Available-for-sale financial assets	5.9	-	-	1.098.238,03	861.462,60
Other long-term receivables	5.5	70.081,74	64.772,67	25.745,58	22.367,50
<b>Total non-current assets</b>		<b>22.942.039,81</b>	<b>22.619.836,81</b>	<b>21.145.345,79</b>	<b>21.332.398,13</b>
<u>Current Assets</u>					
Inventories	5.6	4.296.230,44	3.796.176,43	4.174.161,44	3.796.176,43
Trade receivables	5.7	21.116.736,31	16.693.964,72	19.598.129,51	16.944.071,56
Other receivables	5.8	1.936.446,02	1.530.072,41	1.013.353,79	1.487.009,98
Available-for-sale financial assets	5.9	13.035.800,84	19.512.093,66	13.035.800,84	20.512.103,66
Cash and cash equivalents	5.10	6.648.210,76	2.616.008,03	5.246.172,95	2.515.161,58
<b>Total current assets</b>		<b>47.033.424,37</b>	<b>44.148.315,25</b>	<b>43.067.618,53</b>	<b>45.254.523,21</b>
<b>Total Assets</b>		<b>69.975.464,18</b>	<b>66.768.152,06</b>	<b>64.212.964,32</b>	<b>66.586.921,34</b>
<u>EQUITY</u>					
5.18					
<u>Capital and reserves attributable to Company's equity holders</u>					
Share Capital		11.553.690,00	11.553.690,00	11.553.690,00	11.553.690,00
Share premium		9.999.349,43	9.999.349,43	9.999.349,43	9.999.349,43
Fair value-reserves-land and buildings		11.124.265,24	11.124.265,24	11.124.265,24	11.124.265,24
Fair value - reserves - available-for-sale financial assets		(1.228.204,49)	(2.063.768,95)	(3.784.325,58)	(3.408.409,91)
Other reserves		13.584.732,61	12.360.321,43	13.582.078,63	12.358.794,24
Retained earnings		5.170.595,72	6.097.317,43	7.281.265,10	7.379.221,16
		<b>50.204.428,51</b>	<b>49.071.174,58</b>	<b>49.756.322,82</b>	<b>49.006.910,16</b>
Minority interest		989.177,43	1.145.919,78	-	-
<b>Total Equity</b>		<b>51.193.605,94</b>	<b>50.217.094,36</b>	<b>49.756.322,82</b>	<b>49.006.910,16</b>
<u>LIABILITIES</u>					
<u>Non-current liabilities</u>					
Retirement benefit obligations	5.11	1.859.560,45	3.541.299,74	1.775.771,91	3.458.055,73
Government grants relating to assets	5.12	374.482,10	313.058,19	374.482,10	313.058,19
Other non-current liabilities	5.13	1.076.124,27	1.970.646,16	1.076.124,27	1.970.646,16
<b>Total non-current liabilities</b>		<b>3.310.166,82</b>	<b>5.825.004,09</b>	<b>3.226.378,28</b>	<b>5.741.760,08</b>
<u>Current liabilities</u>					
Trade and other payables	5.14	8.904.680,78	3.653.221,90	6.014.957,29	6.850.293,30
Borrowings	5.15	931.271,57	1.353.674,88	-	-
Current income tax liabilities	5.16	1.211.953,50	718.530,78	1.211.953,50	704.814,13
Other current liabilities	5.17	4.423.785,57	5.000.626,05	4.003.352,43	4.283.143,67
<b>Total current liabilities</b>		<b>15.471.691,42</b>	<b>10.726.053,61</b>	<b>11.230.263,22</b>	<b>11.838.251,10</b>
<b>Total Liabilities</b>		<b>18.781.858,24</b>	<b>16.551.057,70</b>	<b>14.456.641,50</b>	<b>17.580.011,18</b>
<b>Total Equity and Liabilities</b>		<b>69.975.464,18</b>	<b>66.768.152,06</b>	<b>64.212.964,32</b>	<b>66.586.921,34</b>

The notes on pages 22-57 are an integral part of these consolidated financial statements.

## 2.2. Income Statement

	Note	Group		Company	
		1.1-31.12.2005	1.1-31.12.2004	1.1-31.12.2005	1.1-31.12.2004
Sales	5.19	44.332.128,76	40.976.057,19	43.722.354,78	41.302.841,37
Cost of goods sold	5.20	(33.623.801,25)	(27.324.082,25)	(32.858.714,88)	(29.367.134,09)
<b>Gross profit</b>		<b>10.708.327,51</b>	<b>13.651.974,94</b>	<b>10.863.639,90</b>	<b>11.935.707,28</b>
Other income/(expenses) - net	5.23	2.209.197,79	536.103,32	2.142.815,49	487.428,91
Administrative expenses	5.24	(3.428.066,87)	(3.328.111,35)	(2.961.816,19)	(3.049.459,12)
Research and development costs	5.24	(1.354.023,08)	(785.104,76)	(331.424,67)	(75.539,93)
Selling and marketing costs	5.24	(4.095.000,91)	(4.425.794,81)	(3.523.335,30)	(3.883.476,99)
<b>Earnings before taxes, financing and investments results</b>		<b>4.040.434,44</b>	<b>5.649.067,34</b>	<b>6.189.879,23</b>	<b>5.414.660,15</b>
Finance costs - profit/(expenses)	5.25	(168.272,94)	(139.750,28)	(59.347,33)	(35.719,05)
<b>Profit before income tax</b>		<b>3.872.161,50</b>	<b>5.509.317,06</b>	<b>6.130.531,90</b>	<b>5.378.941,10</b>
Income tax expense	5.26	(1.128.189,24)	(1.283.772,78)	(1.670.921,44)	(1.229.019,90)
<b>Profit for the year</b>		<b>2.743.972,26</b>	<b>4.225.544,28</b>	<b>4.459.610,46</b>	<b>4.149.921,20</b>
Attributable to:					
Equity holders of the Company		3.510.512,96	4.183.951,59	4.459.610,46	4.149.921,20
Minority interest		(766.540,70)	41.592,69	-	-
		<b>2.743.972,26</b>	<b>4.225.544,28</b>	<b>4.459.610,46</b>	<b>4.149.921,20</b>
		<b>2.743.972,26</b>	<b>4.225.544,28</b>	<b>4.459.610,46</b>	<b>4.149.921,20</b>
<b>Earnings per share for profit attributable to the equity holders of the Company during the year - Basic and Diluted (expressed in €)</b>	5.27	<b>0,091</b>	<b>0,109</b>	<b>0,116</b>	<b>0,108</b>

The notes on pages 22-57 are an integral part of these consolidated financial statements.

Unisystems Information Systems SA  
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(1 January – 31 December 2005)

2.3. Cash Flow Statement

	Note	<u>Group</u>		<u>Company</u>	
		<u>1.1-31.12.2005</u>	<u>1.1-31.12.2004</u>	<u>1.1-31.12.2005</u>	<u>1.1-31.12.2004</u>
<u>Cash Flows from Operating Activities</u>					
Profit before taxes	5.27	3.872.161,50	5.509.317,06	6.130.531,90	5.378.941,10
Plus/Less adjustments for:					
Depreciation and Amortisation	5.22	2.566.491,03	2.445.923,27	1.441.779,68	1.616.666,59
Recognised income from government grants	5.12	(30.571,34)	(30.571,27)	(30.571,34)	(30.571,27)
Provisions		(3.029.340,75)	537.723,79	(2.929.498,89)	639.728,33
Results (Profit and Losses) from investing activities		136.348,84	(3.305,69)	136.348,84	(3.305,69)
Finance results		72.537,22	101.872,54	(49.313,56)	(2.158,69)
		<u>3.587.626,50</u>	<u>8.560.959,70</u>	<u>4.699.276,63</u>	<u>7.599.300,37</u>
Plus/Less adjustments of working capital or related to operating activities:					
Decrease/(Increase) of inventories		(470.478,32)	(356.990,65)	(419.616,24)	(356.990,65)
Decrease/(Increase) of Receivables		1.166.823,57	460.869,91	(1.650.783,60)	6.061.205,11
(Decrease)/Increase of Liabilities		(1.777.906,45)	2.614.309,03	(1.382.260,01)	(1.662.037,87)
Less:					
Interest expense and similar charges paid		(47.368,78)	(42.016,07)		
Income tax paid		(987.594,81)	(1.680.404,50)	(694.525,58)	(1.680.404,50)
Net cash generated from operating activities (a)		<u>1.471.101,71</u>	<u>9.556.727,42</u>	<u>552.091,20</u>	<u>9.961.072,46</u>
<u>Cash Flows from Investing Activities</u>					
Acquisition of subsidiaries, associates and other investments		(2.180.752,60)	(16.241.153,20)	(3.895.367,50)	(17.344.663,20)
Proceeds from sales of other investments		10.151.625,02	9.646.745,92	10.151.625,02	9.646.745,92
Purchases of property, plant and equipment (PPE) and intangible assets		(2.170.621,47)	(2.156.595,95)	(972.631,79)	(923.336,99)
Proceeds from sale of PPE and intangible assets		8.920,01	297,52	8.820,01	297,52
Interest received		53.251,09	29.824,73	50.081,64	46.669,96
Dividends received		41.928,96	23.909,40	41.928,96	23.909,40
Net cash generated from Investing Activities (b)		<u>5.904.351,01</u>	<u>(8.696.971,58)</u>	<u>5.384.456,34</u>	<u>(8.550.377,39)</u>
<u>Cash Flows from Financing Activities</u>					
Proceeds from minority interests due to increase of share capital		297.000,00	126.500,00		
Proceeds from government grants relating to assets		91.995,25	252.700,27	91.995,25	252.700,27
Proceeds from borrowings		1.754,05	313.799,06		
Repayments of borrowings		(433.963,88)	-		
Dividends paid and Directors' fees paid		(3.300.035,41)	(3.390.719,68)	(3.297.531,42)	(3.390.719,68)
Net cash generated from Financing Activities (c)		<u>(3.343.249,99)</u>	<u>(2.697.720,35)</u>	<u>(3.205.536,17)</u>	<u>(3.138.019,41)</u>
Net increase/(decrease) in cash and cash equivalents for the period (a) + (b) + (c)		4.032.202,73	(1.837.964,51)	2.731.011,37	(1.727.324,34)
Cash and cash equivalents at beginning of the year	5.10	2.616.008,03	4.453.972,54	2.515.161,58	4.242.485,92
Cash and cash equivalents at end of the year	5.10	<u>6.648.210,76</u>	<u>2.616.008,03</u>	<u>5.246.172,95</u>	<u>2.515.161,58</u>

The notes on pages 22-57 are an integral part of these consolidated financial statements.

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2.4. Statement of Changes in Equity

	<u>Group</u>								
	Share Capital	Share premium	Fair value reserves		Other reserves	Retained earnings	Total net equity	Minority interest	Total Equity
			Land & buildings	Available-for-sale financial assets					
Balance at 1 January 2004 (previous GAAP)	11.553.690,00	9.999.349,43	-	-	8.023.150,51	2.843.996,01	32.420.185,95	665.536,56	33.085.722,51
<i>Adjustments of transition to IFRS</i>	-	-	11.124.265,24	(2.230.030,41)	3.432.480,31	3.366.307,31	15.693.022,45	28.157,08	15.721.179,53
Balance at 1 January 2004 (IFRS)	11.553.690,00	9.999.349,43	11.124.265,24	(2.230.030,41)	11.455.630,82	6.210.303,32	48.113.208,40	693.693,64	48.806.902,04
Profit for the year 1.1 - 31.12.2004	-	-	-	-	-	4.183.951,59	4.183.951,59	41.592,69	4.225.544,28
Increase in Share Capital with capitalization of 2002 dividend	-	-	-	-	-	-	-	286.000,00	286.000,00
Increase in Share Capital with cash payments	-	-	-	-	-	-	-	126.500,00	126.500,00
Fair value reserve of available-for-sale financial assets	-	-	-	166.261,46	-	-	166.261,46	-	166.261,46
Profit distribution based on resolution of G.M. June 2004	-	-	-	-	904.690,61	(904.690,61)	-	-	-
Dividend relating to 2003	-	-	-	-	-	(3.080.984,00)	(3.080.984,00)	-	(3.080.984,00)
Directors' fees - appropriation year 2003	-	-	-	-	-	(311.262,87)	(311.262,87)	(1.866,55)	(313.129,42)
Balance at 31 December 2004	11.553.690,00	9.999.349,43	11.124.265,24	(2.063.768,95)	12.360.321,43	6.097.317,43	49.071.174,58	1.145.919,78	50.217.094,36
Profit for the year 1.1. - 31.12.2005	-	-	-	-	-	3.510.512,96	3.510.512,96	(766.540,70)	2.743.972,26
Increase in Share Capital with cash payments	-	-	-	-	-	-	-	297.000,00	297.000,00
Fair value reserve of available-for-sale financial assets	-	-	-	835.564,46	-	-	835.564,46	-	835.564,46
Reserve arising on acquisition of subsidiary	-	-	-	-	1.126,79	121.690,01	122.816,80	313.944,18	436.760,98
Profit distribution based on resolution of G.M. June 2005	-	-	-	-	1.223.284,39	(1.223.284,39)	-	-	-
Dividend relating to 2004	-	-	-	-	-	(3.080.984,00)	(3.080.984,00)	-	(3.080.984,00)
Directors' fees - appropriation year 2004	-	-	-	-	-	(254.656,29)	(254.656,29)	(1.145,83)	(255.802,12)
Balance at 31 December 2005	11.553.690,00	9.999.349,43	11.124.265,24	(1.228.204,49)	13.584.732,61	5.170.595,72	50.204.428,51	989.177,43	51.193.605,94



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	<u>Company</u>						Total Equity
	Share capital	Share premium	<u>Fair value reserves</u>		Other reserves	Retained earnings	
			Land & Buildings	Available-for-sale financial assets			
Balance at 1 January 2004 (previous GAAP)	11.553.690,00	9.999.349,43	-	-	8.023.150,51	2.870.803,52	32.446.993,46
<i>Adjustments of transition to IFRS</i>	--	-	11.124.265,24	(3.574.671,37)	3.432.480,31	4.652.379,54	15.634.453,72
Balance at 1 January 2004 (IFRS)	11.553.690,00	9.999.349,43	11.124.265,24	(3.574.671,37)	11.455.630,82	7.523.183,06	48.081.447,18
Profit for the year 1.1 - 31.12.2004	-	-	-	-	-	4.149.921,20	4.149.921,20
Fair value reserve of available-for-sale financial assets	-	-	-	166.261,46	-	-	166.261,46
Set up reserves based on resolution of G.M. June 2004	-	-	-	-	903.163,42	(903.163,42)	-
Dividend relating to 2003	-	-	-	-	-	(3.080.984,00)	(3.080.984,00)
Directors' fees - appropriation year 2003	-	-	-	-	-	(309.735,68)	(309.735,68)
Balance at 31 December 2004	11.553.690,00	9.999.349,43	11.124.265,24	(3.408.409,91)	12.358.794,24	7.379.221,16	49.006.910,16
Profit for the year 1.1. - 31.12.2005	-	-	-	-	-	4.459.610,46	4.459.610,46
Fair value reserve of available-for-sale financial assets	-	-	-	(375.915,67)	-	-	(375.915,67)
Profit distribution based on resolution of G.M. June 2005	-	-	-	-	1.223.284,39	(1.223.284,39)	-
Dividend relating to 2004	-	-	-	-	-	(3.080.984,00)	(3.080.984,00)
Directors' fees - appropriation year 2004	-	-	-	-	-	(253.298,13)	(253.298,13)
Balance at 31 December 2005	11.553.690,00	9.999.349,43	11.124.265,24	(3.784.325,58)	13.582.078,63	7.281.265,10	49.756.322,82

Athens, 23 March 2006

The Chairman of the Board of Directors &  
Managing Director

The Vice Chairman  
of the Board of Directors

The Director of Finance and Administration Dept. &  
Member of the Board of Directors

Dimitrios M. Liaroutsos  
ID. No. Θ 988382/90

George E. Agouridis  
ID. No. Ξ 163336/91

Apostolos D. Lafogiannis  
ID. No. N 443900/87  
H.E.C. Licence No. 4754/A' Class

### 3. Information about the Company

#### 3.1. Establishment and main activities

The Company Unisystems Information Systems SA (“the Company”) was founded in 1964 under the name “Doxiadis Electronic Researchers Research and Computing Centre Limited” and in 1970 was changed to a Limited by shares Company (AE).

The Company is engaged in the field of IT Solutions and especially in providing Total Information and network services and solutions, covering equipment and software and in the implementation of large-scale projects.

The Company is situated in Athens and the address of its registered office is 24 Stratiotikou Syndesmou and its web site address is [www.unisystems.gr](http://www.unisystems.gr). The Company is listed on the Main Market of the ATHEX (sector: Information Technology). These Financial Statements have been approved for issue by the Company’s Board of Directors on 23 March 2006.

In brief, the basic information for the Company has as follows:

#### Board of Directors

Dimitrios M. Liaroutsos	Chairman
Georgios E. Agouridis	Vice Chairman
Andreas G. Drimiotis	Vice Chairman
Liza – Zafeiro – Marina Vintzileou	Counsilor
Aristeidis – Thomas S. Doxiadis	Counsilor
Dimitrios N. Kisemlis	Counsilor
Apostolos D. Lafogiannis	Counsilor

#### Bankers

Alpha Bank
EFG Eurobank Ergasias
Probank
Emporiki Bank
General Bank
Piraeus Bank
Agricultural Bank
National Bank of Greece

The term of the Board of Directors ends on 16.05.2008.

#### Supervisory Authority

Ministry of Development, General Secretariat of Commerce,  
Societes Anonymes of the Ministry of Development

#### Certified Public Accountant Auditor

Vasilios I. Loumiotis  
ASSOCIATED CERTIFIED  
PUBLIC ACCOUNTANTS - SOL S.A.  
SOEL Reg. No. 11231

#### Tax Payers No.:

094029552

#### Legal Advisor

Panayiotis Emm. Degleris

#### Companies Register No.:

1447/06/B/86/11

### 3.2. Basis of preparation of financial statements

The financial statements of “Unisystems Information Systems SA” at 31 December 2005, covering the 35<sup>th</sup> fiscal year from 1 January to 31 December 2005, have been prepared under the historical cost convention, as amended by the adjustment of certain assets and liabilities items at current value, and the going concern basis and are in accordance with International Financial Reporting Standards (IFRS), that are prescribed by the International Accounting Standards Board (IASB), as well as their interpretations, as published by the International Financial Reporting Interpretations Committee (I.F.R.I.C.) of the IASB and which have been adopted by the European Union.

The International Accounting Standards Board (IASB) has issued a series of standards that are referred to as “IFRS Stable Platform 2005”. The Company adopts the IFRS Stable Platform 2005 from 1 January 2005, which includes the following standards:

IAS	1	Presentation of Financial Statements
IAS	2	Inventories
IAS	7	Cash Flow Statements
IAS	8	Accounting Policies, Changes in Accounting Estimates and Errors
IAS	10	Events After the Balance Sheet Date
IAS	12	Income Taxes
IAS	14	Segment Reporting
IAS	16	Property, Plant and Equipment
IAS	17	Leases
IAS	18	Revenue
IAS	19	Employee Benefits
IAS	20	Accounting for Government Grants and Disclosure of Government Assistance
IAS	21	The Effects of Changes in Foreign Exchange Rates
IAS	23	Borrowing Costs
IAS	24	Related Party Disclosures
IAS	26	Accounting and Reporting by Retirement Benefit Plans
IAS	27	Consolidated and Separate Financial Statements
IAS	28	Investments in Associates
IAS	30	Disclosures in the Financial Statements of Banks and Similar Financial Institutions
IAS	32	Financial instruments: Disclosure and Presentation

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IAS	33	Earnings per Share
IAS	34	Interim Financial Reporting
IAS	36	Impairment of Assets
IAS	37	Provisions, Contingent Liabilities and Contingent Assets
IAS	38	Intangible Assets
IAS	39	Financial Instruments: Recognition and Measurement
IAS	40	Investment Property
IFRS	1	First-time Adoption of International Financial Reporting Standards
IFRS	2	Share-based Payment
IFRS	3	Business Combinations
IFRS	4	Insurance Contracts
IFRS	5	Non-current Assets Held for Sale and Discontinued Operations

Certain of the above Standards do not apply to the Company. The financial statements are prepared under IFRS 1 “First-time Adoption of International Financial Reporting Standards”, because they are the first financial statements prepared and published on that basis.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It is also requires management to exercise its judgement in the process of applying the Company’s policies. Significant management assumptions in the process of applying the company’s accounting policies are mentioned where necessary. The actual results may differ to those estimates.

### **3.3. Basis of presentation**

The financial statements are presented in Euros. The financial statements have been prepared under the historical cost convention, except for the company’s property and the available-for-sale securities that have been re-valued at fair value.

The policies set out below have been consistently applied for the closing period as for the previous year.

### 3.4. Basis of consolidation

In the previous year 2004, the Company prepared consolidated financial statements. This consolidation included its subsidiary company “Financial Technologies AE” in which the company owns a 45% stake in and also had a dominating influence in this company, since it has governing power of its operation.

Likewise, in the current year 31.12.2005, the Company prepared consolidated financial statements. In this Consolidation has been included also the acquired in the year 2005, subsidiary company “Uni-Nortel Communication Technologies (Hellas) S.A.” as well as the company “Financial Technologies S.A.” which in the year, the participation of the company increased to 54,24%.

It is also noted that, the Company participates at 31.12.2005 in the Joint-Ventures:

- Joint - Venture Unisystems SA – Singular Integrator AE Athens, for the Computerization of the Central Department of the Penal Register of the Ministry of Defence with a percentage of 50% and
- Joint - Venture Unisystems SA – Singular Integrator AE Athens, for the Computerization of the Department of the Penal Register with the Court of First Instance Prosecutor’s Office of six cities at a percentage of 50%.

It is noted that, the above Joint-Ventures:

- a) Have been established, according to the legislation in effect, for tax purposes and no participating interest exist between the Company and these Joint-Ventures.
- b) Have all the characteristics of jointly controlled operations, as provided for by IAS 31 par. 13 and 14.
- c) The Company, through relative billing, has recognised in the individual financial statements the proportion of the fee on the above mentioned projects that have been executed by the Joint Ventures until 31.12.2005. Therefore, the proportionate consolidation of these Joint Ventures has been realised in the individual financial statements of the Company, as relatively provided for in IAS 31 paragraph 15.

For the above mentioned reasons, and because these Joint Ventures do not have significant interest, they were not included in the consolidation.

### 3.5. Principal accounting policies

The principal accounting policies, based on which are prepared the financial statements and which, by consistent practice are applied by the Company, are the following

### 3.5.1. Property, plant and equipment

The PPE (except land & buildings) are measured at cost less their accumulated depreciation.

The company's land and buildings are shown at fair value determined on valuations by an independent valuer.

Subsequent costs are capitalised only when they increase future economic benefits that are incorporated in a non-current asset item. All other costs are recognised in the income statement as an expense when they incur.

Depreciation is charged to the income statement on a straight-line basis over the useful life of the non-current assets.

The estimated useful life has as follows:

Buildings	15-20	years
Furniture, fittings & equipment	5-12	years
Computer software	3-4	years

The assets' residual values and useful lives are reviewed at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

### 3.5.2. Intangible assets

Intangible assets, acquired by an enterprise, are recognised at cost.

**Research and development:** The expenditure in research activities with the prospect of obtaining new scientific or technical knowledge and understanding, is recognised in the income statement when incurred.

The expenditure in development activities, where the findings of the research are applied to a plan or design for the production of new or substantially improved products and process, are capitalised only when the product or process is technically and commercially feasible and the company has adequate resources to complete the development. The capitalised cost includes the cost of materials, the direct work and appropriate percentage of overhead expenses. All other development expenditure are recognised in the income statement when they incur. The capitalised development expenditure is shown at cost less the accumulated depreciation and their impairment losses. Amortisation is calculated using the straight-line method over their estimated useful lives 3 to 5 years.

It is deemed that the present value of the anticipated net cash flows from the use or distribution of intangible assets does not fall short to their respective carrying amounts at 31.12.2005.

**Computer Software:** Acquired computer software licences are recognised in intangible assets and measured at cost, less the accumulated amortisation. Amortisation is calculated using the straight-line method over the estimated useful life of the assets, 3 to 5 years.

### 3.5.3. Investments

#### *Investments in equity securities and other securities*

The Company's financial assets have been recognised as available-for-sale assets since they are not held for trading purposes and have not been created by the company or are not held to maturity. The available-for-sale assets comprise, shares and mutual fund units.

Following the initial measurement all available-for-sale assets are measured at fair value.

The fair values of financial instruments are based on their bid prices at the closing date of the balance sheets without deducting the transaction expenses. In the case of no bid price it is shown at cost.

The gains and losses arising from a change in the fair value of the available-for-sale financial assets are recognised directly in equity. When the assets are collected or sold in another manner, the cumulated profit or loss that had been recognised in equity is carried to the income statement.

### 3.5.4. Inventories

The Company's merchandise is stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the completion cost and selling and marketing costs.

The cost of the merchandise is calculated based on the average weighted method.

### 3.5.5. Impairment of assets

The company's assets other than inventories and deferred tax assets are assessed at each balance sheet closing date with the intent to determine whether there is indication that an asset may be impaired. If any such indication exists, it should be estimated the recoverable amount of the asset.

An impairment loss is recognised in the income statement when the recoverable amount of the asset is lower than the value stated in the balance sheet.

If in a subsequent period the amount of the loss from impairment is reduced and the reduction can be correlated objectively with a circumstance that came about after the set up of a provision, the provision is reversed through the income statement.

The recoverable amount of an equity security is its fair value. The recoverable amount of a security and bought securities re-estimated at fair value is calculated as the present value of the estimated future cash flows discounted with the current interest rate of the market. The current assets are not discounted.

#### **3.5.6. Trade receivables**

Trade receivables, which usually have a settlement term of 30-90 days, are recognised initially at transaction value.

Trade receivables and trade receivables from third parties are reviewed, as to their collectibility, at regular time periods. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original term of receivables. The amount of the provision is directly recognised in the income statement.

#### **3.5.7. Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits at other banks and short-term highly liquid investments with maturities of three months or less from the date of their acquirement. The financial assets are measured at fair value through the income statement.

#### **3.5.8. Dividends**

The dividends of the ordinary shares are recognised as a liability in the period in which the Company's General Meeting of Shareholders approves the dividends.

#### **3.5.9. Provisions**

A provision is recognised in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event and it is more likely that an outflow of resources will be required to settle the obligation. If the effect is significant, the provisions are determined by discounting the estimated future cash flows at a rate, which reflects the time value of money and wherever appropriate the risks specific to the liability. The provisions for guarantees are based on the historic data of the guarantees and the level of all possible outcomes against their relative possibilities when the relative products or services are sold.

#### **3.5.10. Income tax and deferred tax**

The charge for the year on Income tax on the results includes the current tax and the deferred tax, that is the tax or the tax reliefs relating to the economic benefits arising in the year but have already been allocated or will be allocated by the tax authorities in different years. Income tax is recognised in the income statement, besides the tax that concerns transactions recognised directly in equity, therefore, the tax is also recognised directly, in a proportionate manner, in equity.

Current income tax includes the current liabilities to the tax authorities relating to the payable taxes on the taxable income for the year and any additional income tax concerning previous years.

Current income tax is calculated according to the effective tax rates and tax laws in the fiscal years in which they relate, based on the year's taxable profit.



Deferred income tax is provided using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Income tax constitutes an expense, which is recognised in the Income Statement, if the transactions and financial events that concern this tax effect are recognised also in the Income Statement. Income tax constitutes an expense, which is directly recognised in equity, if the transactions and financial events that concern this tax effect is recognised also in equity.

### 3.5.11. Employee retirement benefit obligations

**Short-term employee benefits:** Short-term employee benefits towards the employees in money and in kind are recognised as an expense when accrued. Any unpaid amount is recognised as a liability, while in the case where the amount already paid over exceeds the amount of benefits, the enterprise recognizes the excess amount as an assets item (prepaid expense), only to the extent where the prepaid amount will lead to a decrease of future payments or to refund.

**Post-employment benefits:** Post-employment benefit schemes comprise both defined contribution plans and defined benefit plans.

#### ➤ Defined contribution plans

Based on the defined contribution plan, the company's obligation (legal) is restricted to the amount that has been agreed to contribute to the Social Security Fund which handles the contributions and grants the benefits (pensions, medicare etc.)

The accrued cost of the defined contribution plans is recognised as an expense in the period it concerns.

#### ➤ Defined Benefit Plans

The Company's defined benefit plan concerns the legal obligation it has for the payment of a lump sum compensation to staff at the date of retirement of each employee.

The liability recognised in the balance sheet in respect of defined pension plans is the present value of the defined benefit obligation with the accrued right of the employees and in relation to the time expected to be paid and the likely effect on the results is directly recognised in the income statement. The calculation is made by an independent actuary using the project unit credit method.

The Company, already shows in its balance sheet the aforementioned obligation to its staff.

### 3.5.12. Foreign currency transactions

Foreign currency transactions are translated using the exchange rates prevailing at the date of the transactions. The monetary assets and liabilities in foreign currency at the balance sheet date are denominated in Euro at the prevailing exchange rate at this date. The arising exchange differences from the translation are recognised in the income statement. Non-monetary assets and liabilities in foreign currencies, shown at fair value, are translated into Euros with the exchange rates prevailing at the dates of the determination of the fair value.

### 3.5.13. Revenue recognition

Revenue is accounted for only when economic benefits, relating to the transaction, will flow to the company. Revenue is recognised as follows:

- Sales of goods

Sales of goods are recognised in the income statement, when the significant risks and rewards have been transferred to the buyer.

- Sales of services

Revenue from the sales of services is recognised in the income statement depending on the stage of completion of the transaction at the balance sheet date. The stage of completion is estimated based on the certifications of the executed work. Revenue is not recognised when significant uncertainties arise, as regards to the recovery of the due amount with the cost or the probable return of the goods.

- Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues accreting the discount as interest income.

- Revenue from rent

Revenue from rent is recognised with the straight-line method based on the terms of the lease.

### 3.5.14. Government grants

Government grants are recognised when there is reasonable assurance that the grant will be received and the company will comply with the conditions attaching to it. The grants that compensate the Company for incurred expenses are recognised as income on a systematic basis in the same period the grant expenses were incurred. The grants received for the cost of an asset are allocated to the income statement as income, on a systematic basis over the useful life of the asset.

### 3.5.15. Leases

Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in the income statement, proportionately over the period of the lease.

The Company does not have assets with finance lease agreements.

### 3.5.16. Segment reporting

A segment is a distinguishable component of an enterprise that is engaged in providing services (business segment) or services within a particular economic environment (geographical segment), that is subject to risks and returns that are different from those of segments operating in other economic environments.

The Company is engaged in activities only in Greece and only in providing information technology services.

### 3.5.17. New accounting standards and IFRIC interpretations

The International Accounting Standards Board (IASB) as well as the International Financial Reporting Interpretations Committee (IFRIC) has already published a series of new accounting standards and interpretations, which are not included in the “IFRS Stable Platform 2005”. The IFRS and the IFRIC are mandatory for accounting periods beginning on 1 January 2006. The Company’s assessment of the impact of these new standards and interpretations is set out below:

- IFRS 6, Exploration for and Evaluation of Mineral Resources

Not applicable to the Company and will not effect its financial statements.

- IFRIC 3, Emission Rights

Not applicable to the Company and will not effect its financial statements.

- IFRIC 4, Determining whether an Asset contains a Lease

IFRIC 4 is applicable to annual periods beginning on 1 January 2006. The Company has not elected to adopt IFRIC early. It will apply IFRIC 4 in its 2006 financial statements and the IFRIC 4 transition provisions. Therefore, the Company will apply IFRIC 4 on the basis of facts and circumstances that existed at 1 January 2005. Implementation of IFRIC 4 is not expected to change the accounting for any of the Company’s current arrangements.

- IFRIC 5, Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds.

Not applicable to the Company and will not effect its financial statements.

## 4. Financial risk management

### 4.1. Financial risk factors

The main financial instruments comprise bank borrowings, cash and short-term deposits. The most significant object of these financial instruments is the provision of financing for its operations. The Company also has other various financial instruments such as trade receivables and liabilities, which arise directly from its operations. Company Policy during the year, was and remains not to trade financial instruments.

The company is exposed to a variety of financial risks. The usual risks which theoretically the company is subject to is market risk (interest rate, price risk), credit risk, liquidity risk, cash flow risk.

The main risks arising from the financial instruments of the Company is interest rate risk, liquidity risk and credit risk. The board examines and approves principles for overall risk management, which are summarized below.

### 4.2. Risk management policy

#### ➤ Interest rate risk

Interest rate risk is not applicable because it mainly relates to the liabilities in bank financing. The Company has no bank borrowings. The low bank borrowings of the Group is deemed that it does not recommend a significant risk, price of goods risk.

The risk arising for the Company from changes in prices of goods is minimum.

#### ➤ Credit risk

The Company provides services exclusively to recognised and solvent counterparts. It is the Company's and the Group's policy in general that all customers, to whom services are provided on credit, to be subject to procedures of credit worthiness. Moreover, the trade receivables are monitored, on a systematic basis, having as a result limiting the risk from doubtful receivables. As regards credit risk arising from the other financial assets of the Company, comprising of cash and cash equivalents, the risk derives from not keeping the contractual terms from the counter party, with maximum exposure equal to the carrying amount of the instruments. There are no significant concentrations of credit risk at the Company.

#### ➤ Liquidity risk

The Company and the Group are not exposed to liquidity risk. It is possible, if an expansion of the projects of the State exists in the framework of the 3<sup>rd</sup> CSF to be required significant financing which deems it can secure.

## 5. Notes to the Financial Statements

### 5.1. Property, plant and equipment

The property, plant and equipment of the Company and of the Group are analysed as follows:

Amounts in €	<u>Group</u>					
	Land	Buildings	Furniture, fittings & equipment	Machinery	Vehicles	Total
<b>Cost</b>						
At 1 January 2004	10.044.822,00	14.383.000,03	4.121.718,42	2.844.667,93	226.734,29	31.620.942,67
Additions	-	75.856,00	329.777,43	-	81.636,91	487.270,34
Disposals - Decreases	-	-	-	(2.476.962,06)	-	(2.476.962,06)
At 31 December 2004	10.044.822,00	14.458.856,03	4.451.495,85	367.705,87	308.371,20	29.631.250,95
Additions	-	-	551.169,39	-	1.082,32	552.251,71
Acquisition of subsidiary	-	-	27.748,64	-	-	27.748,64
Disposals - Decreases	-	-	(28.325,03)	-	(54.476,89)	(82.801,92)
At 31 December 2005	10.044.822,00	14.458.856,03	5.002.088,85	367.705,87	254.976,63	30.128.449,38
<b>Accumulated depreciation</b>						
At 1 January 2004	-	6.083.680,61	3.121.168,85	2.600.038,03	143.502,49	11.948.389,98
Depreciation charge	-	832.429,42	601.536,14	29.777,77	37.189,93	1.500.933,26
Depreciation of sold - write offs	-	-	(239.705,88)	(2.291.734,04)	-	(2.531.439,92)
At 31 December 2004	-	6.916.110,03	3.482.999,11	338.081,76	180.692,42	10.917.883,32
Depreciation charge	-	821.697,88	522.333,49	10.499,23	28.592,71	1.383.123,31
Acquisition of subsidiary	-	-	13.105,11	-	-	13.105,11
Depreciation of sold - write offs	-	-	(63.344,37)	-	(54.476,88)	(117.821,25)
At 31 December 2005	-	7.737.807,91	3.955.093,34	348.580,99	154.808,25	12.196.290,49
<b>Net book amount</b>						
At 31 December 2004	10.044.822,00	7.542.746,00	968.496,74	29.624,11	127.678,78	18.713.367,63
At 31 December 2005	10.044.822,00	6.721.048,12	1.046.995,51	19.124,88	100.168,38	17.932.158,89

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	<u>Company</u>					
Amounts in €	Land	Buildings	Furniture, fittings & equipment	Machinery	Vehicles	Total
<b>Cost</b>						
At 1 January 2004	10.044.822,00	14.383.000,03	3.585.336,69	2.844.667,93	226.734,29	31.084.560,94
Additions	-	75.856,00	307.292,46	-	81.506,91	464.655,37
Disposals - Decreases	-	-	-	(2.476.962,06)	-	(2.476.962,06)
At 31 December 2004	10.044.822,00	14.458.856,03	3.892.629,15	367.705,87	308.241,20	29.072.254,25
Additions	-	-	520.199,71	-	924,37	521.124,08
Disposals - Decreases	-	-	(25.702,88)	-	(54.476,89)	(80.179,77)
At 31 December 2005	10.044.822,00	14.458.856,03	4.387.125,98	367.705,87	254.688,68	29.513.198,56
<b>Accumulated depreciation</b>						
At 1 January 2004	-	6.083.680,61	2.843.008,25	2.600.038,03	143.502,49	11.670.229,38
Depreciation charge	-	832.429,42	481.847,55	29.777,77	37.186,67	1.381.241,41
Depreciation of sold - write offs	-	-	(239.705,88)	(2.291.734,04)	-	(2.531.439,92)
At 31 December 2004	-	6.916.110,03	3.085.149,92	338.081,76	180.689,16	10.520.030,87
Depreciation charge	-	821.697,88	420.762,86	10.499,23	28.561,40	1.281.521,37
Depreciation of sold - write offs	-	-	(60.722,22)	-	(54.476,88)	(115.199,10)
At 31 December 2005	-	7.737.807,91	3.445.190,56	348.580,99	154.773,68	11.686.353,14
<b>Net book amount</b>						
At 31 December 2004	10.044.822,00	7.542.746,00	807.479,23	29.624,11	127.552,04	18.552.223,38
At 31 December 2005	10.044.822,00	6.721.048,12	941.935,42	19.124,88	99.915,00	17.826.845,42

There are no liens on the non-current assets against borrowings. The Company's and Group's non-current assets have sufficient insurance cover.

## 5.2. Intangible assets

Intangible assets include:

a) The development costs for computer software and other applications, for which the Company believes that their net value will be fully covered by the future disposals of these products.

b) Acquired Software.

Intangible assets analysed as follows:

	<u>Group</u>		
	Own-produced Computer Software	Acquired Computer Software	Total
Amounts in €			
Cost			
At 1 January 2004	3.113.262,10	1.005.945,10	4.119.207,20
Additions	1.719.316,25	23.509,08	1.742.825,33
Disposals - Decreases	(14.058,92)	-	(14.058,92)
At 31 December 2004	<u>4.818.519,43</u>	<u>1.029.454,18</u>	<u>5.847.973,61</u>
Additions	1.627.215,23	11.126,40	1.638.341,63
Acquisition of subsidiary	-	19,59	19,59
Impairment charge	-	(9.900,00)	(9.900,00)
At 31 December 2005	<u>6.445.734,66</u>	<u>1.030.700,17</u>	<u>7.476.434,83</u>
Accumulated amortisation			
At 1 January 2004	1.488.289,18	680.748,44	2.169.037,62
Amortisation charge	751.578,40	193.411,61	944.990,01
Other movements	430,95	-	430,95
At 31 December 2004	<u>2.240.298,53</u>	<u>874.160,05</u>	<u>3.114.458,58</u>
Amortisation charge	1.064.612,05	118.755,67	1.183.367,72
Acquisition of subsidiary	-	734,99	734,99
At 31 December 2005	<u>3.304.910,58</u>	<u>993.650,71</u>	<u>4.298.561,29</u>
Net book amount			
At 31 December 2004	2.578.220,90	155.294,13	2.733.515,03
At 31 December 2005	3.140.824,08	37.049,46	3.177.873,54

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	<u>Company</u>		
	Own-produced Computer Software	Acquired Computer Software	Total
Amounts in €			
Cost			
At 1 January 2004	274.716,25	1.005.945,10	1.280.661,35
Additions	508.672,26	23.509,08	532.181,34
Disposals - Decreases	(14.058,92)	-	(14.058,92)
At 31 December 2004	<u>769.329,59</u>	<u>1.029.454,18</u>	<u>1.798.783,77</u>
Additions	451.507,71	-	451.507,71
At 31 December 2005	<u>1.220.837,30</u>	<u>1.029.454,18</u>	<u>2.250.291,48</u>
Accumulated amortisation			
At 1 January 2004	84.026,91	680.748,44	764.775,35
Amortisation charge	42.013,57	193.411,61	235.425,18
Other movements	430,95	-	430,95
At 31 December 2004	<u>126.471,43</u>	<u>874.160,05</u>	<u>1.000.631,48</u>
Amortisation charge	42.013,64	118.244,67	160.258,31
At 31 December 2005	<u>168.485,07</u>	<u>992.404,72</u>	<u>1.160.889,79</u>
Net book amount			
At 31 December 2004	642.858,16	155.294,13	798.152,29
At 31 December 2005	1.052.352,23	37.049,46	1.089.401,69

### 5.3. Goodwill

In the consolidated financial statements as at 31.12.2005 were included the following subsidiary companies:

Subsidiaries	<u>Participation percentage</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>
Financial Technologies S.A.	54,24%	45%
Uni-nortel Communication Technologies (Hellas) S.A.	70%	

In the year 2005, the Company increased its participation percentage in the company Financial Technologies S.A. by 9,24% and acquired participation percentage of 70% in the company Uni-nortel Communication Technologies (Hellas) S.A. The fair value of these participations was lower than their acquisition cost, having as a result to arise goodwill as follows:



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	Financial Technologies S.A. 31.10.2005	Uni-nortel Communication Technologies (Hellas) S.A. 31.7.2005	Total
Capitalisation of subsidiary's liability to the Company	550.005,51	-	550.005,51
Paid consideration to subsidiary	-	850.000,00	850.000,00
Less:			
Fair value of acquired participation percentage	162.098,65	806.992,94	969.091,59
Goodwill (Debit)	<u>387.906,86</u>	<u>43.007,06</u>	<u>430.913,92</u>

#### 5.4. Deferred income tax assets

The movement of the offsetting of balances of the account, is as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Deferred tax assets	1.412.574,78	1.137.052,08	1.183.215,58	1.127.062,96
Deferred tax liabilities	81.563,06	28.870,60	78.100,51	28.870,60
	<u>1.331.011,72</u>	<u>1.108.181,48</u>	<u>1.105.115,07</u>	<u>1.098.192,36</u>

The movement of the offsetting of balances of the account, is as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Beginning of the year	1.108.181,48	472.619,93	1.098.192,36	424.818,98
Deferrd tax - Income statement	142.980,06	589.703,97	(419.945,58)	615.672,10
Deferred tax transferred directly to equity	79.850,18	45.857,58	426.868,29	57.701,28
End of year	<u>1.331.011,72</u>	<u>1.108.181,48</u>	<u>1.105.115,07</u>	<u>1.098.192,36</u>

Deferred income tax assets and liabilities are offset when there is legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

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The movement in the deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances, is as follows:

	<b>Group</b>			
	Balance 1.1.2005	Recognition in Income Statement	Recognition in Equity	Balance 31.12.2005
<b>Deferred tax assets</b>				
Held for use PPE	97.424,00	-	-	97.424,00
Measurement of securities	3.281,33		116.315,89	119.597,22
Defined employee benefit obligations	886.346,75	(430.988,91)	17.577,80	472.935,64
Recognised tax losses	-	572.617,92	-	572.617,92
Provisions for contingent liabilities	150.000,00	-	-	150.000,00
<b>Total Deferred tax assets</b>	<b>1.137.052,08</b>	<b>141.629,01</b>	<b>133.893,69</b>	<b>1.412.574,78</b>
<b>Deferred tax liabilities</b>				
Measurement of securities	26.889,50	-	48.839,34	75.728,84
Provisions	-	727,99	-	727,99
Settlement of exchange differences	1.981,10	(2.079,04)	5.204,17	5.106,23
<b>Total Deferred tax liabilities</b>	<b>28.870,60</b>	<b>(1.351,06)</b>	<b>54.043,51</b>	<b>81.563,06</b>
<b>Balance</b>	<b>1.108.181,48</b>	<b>142.980,06</b>	<b>79.850,18</b>	<b>1.331.011,72</b>
	<b>Balance</b>	<b>Recognition</b>	<b>Recognition</b>	<b>Balance</b>
	<b>1.1.2004</b>	<b>in Income</b>	<b>in Equity</b>	<b>31.12.2004</b>
		<b>Statement</b>		
<b>Deferred tax assets</b>				
Held for use PPE		97.424,00	-	97.424,00
Measurement of securities	13.570,75	-	(10.289,42)	3.281,33
Defined employee benefit obligations	866.845,25	19.501,50	-	886.346,75
Provisions for contingent liabilities	150.000,00	-	-	150.000,00
<b>Total Deferred tax assets</b>	<b>1.030.416,00</b>	<b>116.925,50</b>	<b>(10.289,42)</b>	<b>1.137.052,08</b>
<b>Deferred tax liabilities</b>				
Held for use PPE	457.013,79	(457.013,79)	-	-
Measurement of securities	83.036,50	-	(56.147,00)	26.889,50
Settlement of exchange differences	17.745,78	(15.764,68)		1.981,10
<b>Total Deferred tax liabilities</b>	<b>557.796,07</b>	<b>(472.778,47)</b>	<b>(56.147,00)</b>	<b>28.870,60</b>
<b>Balance</b>	<b>472.619,93</b>	<b>589.703,97</b>	<b>45.857,58</b>	<b>1.108.181,48</b>

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	<u>Company</u>			
	Balance 1.1.2005	Recognition in Income Statement	Recognition in Equity	Balance 31.12.2005
<b><i>Deferred tax assets</i></b>				
Held for use PPE	97.424,00	-	-	97.424,00
Measurement of securities	15.125,03	-	476.723,58	491.848,61
Defined employee benefit obligations	864.513,93	(420.570,96)	-	443.942,97
Provisions for contingent liabilities	150.000,00	-	-	150.000,00
<b><i>Total Deferred tax assets</i></b>	<b><i>1.127.062,96</i></b>	<b><i>(420.570,96)</i></b>	<b><i>476.723,58</i></b>	<b><i>1.183.215,58</i></b>
<b><i>Deferred tax liabilities</i></b>				
Measurement of securities	26.889,50	-	49.855,29	76.744,79
Settlement of exchange differences	1.981,10	(625,38)	-	1.355,72
<b><i>Total Deferred tax liabilities</i></b>	<b><i>28.870,60</i></b>	<b><i>(625,38)</i></b>	<b><i>49.855,29</i></b>	<b><i>78.100,51</i></b>
<b>Balance</b>	<b><u>1.098.192,36</u></b>	<b><u>(419.945,58)</u></b>	<b><u>426.868,29</u></b>	<b><u>1.105.115,07</u></b>
	Balance 1.1.2004	Recognition in Income Statement	Recognition in Equity	Balance 31.12.2004
<b><i>Deferred tax assets</i></b>				
Held for use PPE	-	97.424,00	-	97.424,00
Measurement of securities	13.570,75	-	1.554,28	15.125,03
Defined employee benefit obligations	819.044,30	45.469,63	-	864.513,93
Provisions for contingent liabilities	150.000,00	-	-	150.000,00
<b><i>Total Deferred tax assets</i></b>	<b><i>982.615,05</i></b>	<b><i>142.893,63</i></b>	<b><i>1.554,28</i></b>	<b><i>1.127.062,96</i></b>
<b><i>Deferred tax liabilities</i></b>				
Held for use PPE	457.013,79	(457.013,79)	-	-
Measurement of securities	83.036,50	-	(56.147,00)	26.889,50
Settlement of exchange differences	17.745,78	(15.764,68)	-	1.981,10
<b><i>Total Deferred tax liabilities</i></b>	<b><i>557.796,07</i></b>	<b><i>(472.778,47)</i></b>	<b><i>(56.147,00)</i></b>	<b><i>28.870,60</i></b>
<b>Balance</b>	<b><u>424.818,98</u></b>	<b><u>615.672,10</u></b>	<b><u>57.701,28</u></b>	<b><u>1.098.192,36</u></b>

The deferred income tax, recognised in the income statement, concern:

	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>
Depreciation difference of IFRS and Greek GAAP	-	97.424,00
Defined employee benefit obligations	(420.570,96)	45.469,63
Measurement of land and buildings	-	457.013,79
Provisions for credit exchange differences	625,38	15.764,68
	<b><u>(419.945,58)</u></b>	<b><u>615.672,10</u></b>

According to the tax law, certain income is not taxed at the time of their acquirement, but during the time of its distribution to shareholders. The accounting policy of the Company is to recognise deferred income tax for this time of its realisation.

The income tax rate, which the Company is subject to for the year 2005 is 32%. According to the tax law in effect, the rates with which is taxed the income of Public Limited Companies, is gradually reduced from 35% to 25%. In particular for the year 2005 and 2006, it is reduced to 32% and 29% respectively, while from the year 2007 and after it is formed to 25%.

Deferred income tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through the future taxable profits is probable.

### 5.5. Other long-term receivables

The long-term receivables are analysed in the following table:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Rent guarantees	43.934,25	41.866,25	-	3.168,00
Guarantees for leased vehicles	13.268,02	6.721,94	13.268,02	6.721,94
Guarantees to Public Utility Companies (DEKO)	12.379,47	15.684,48	11.977,56	11.977,56
Other guarantees	500,00	500,00	500,00	500,00
<b>Total</b>	<b><u>70.081,74</u></b>	<b><u>64.772,67</u></b>	<b><u>25.745,58</u></b>	<b><u>22.367,50</u></b>

These receivables concern receivables that will be collected after the end of the following year.

### 5.6. Inventories

The inventories at 31.12.2005 are analysed as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Merchandise	4.009.347,45	3.536.136,91	3.887.278,45	3.536.136,91
Utensils	286.882,99	260.039,52	286.882,99	260.039,52
<b>Total</b>	<b><u>4.296.230,44</u></b>	<b><u>3.796.176,43</u></b>	<b><u>4.174.161,44</u></b>	<b><u>3.796.176,43</u></b>

## 5.7. Trade receivables

The Trade receivables are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Domestic customers	16.866.483,40	15.980.666,30	16.797.256,36	16.198.954,84
Foreign customers	1.760.118,24	807.735,73	310.738,48	807.735,73
Greek State	1.940.771,38	410.295,16	1.940.771,38	410.295,16
Public corporations and legal entities of public law	383.725,82	36.623,62	383.725,82	36.623,62
Cheques receivable	165.637,47	265.865,20	165.637,47	265.865,20
Impairment provisions	-	(807.221,29)	-	(775.402,99)
<b>Total net trade receivables</b>	<b>21.116.736,31</b>	<b>16.693.964,72</b>	<b>19.598.129,51</b>	<b>16.944.071,56</b>

## 5.8. Other receivables

The other receivables are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Advances to employees	47.032,14	69.616,46	44.900,00	69.347,03
Advances to beneficiaries of fees	65.459,28	159.571,34	65.459,28	159.571,34
Advances to suppliers	155.172,35	535.985,52	155.172,35	535.985,52
Prepaid & withheld taxes to Greek State	850.483,38	737.946,92	747.822,16	722.106,09
Blocked deposits	800.000,00	-	-	-
Deferred charges	8.508,00	26.952,17	-	-
Sundry debtors	9.790,87	-	-	-
<b>Total</b>	<b>1.936.446,02</b>	<b>1.530.072,41</b>	<b>1.013.353,79</b>	<b>1.487.009,98</b>

## 5.9. Available-for-sale financial assets

The available-for-sale financial assets comprise:

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Shares listed on ATHEX	1.454.850,09	1.320.678,94	1.454.850,09	1.320.678,94
Mutual Fund Units	10.816.357,85	15.931.033,08	10.816.357,85	15.931.033,08
Bonds	-	1.500.000,00	-	2.500.010,00
Unlisted shares	764.592,90	760.381,64	1.862.830,93	1.621.844,24
<b>Total</b>	<b>13.035.800,84</b>	<b>19.512.093,66</b>	<b>14.134.038,87</b>	<b>21.373.566,26</b>

The unlisted shares were measured at fair value. Their acquisition cost amounts at 31.12.2005 to € 6.251.588,50 and the provision for devaluation to € 4.388.757,57.

## 5.10. Cash and Cash equivalents

The cash and cash equivalents represent cash in hand of the Group companies, bank deposits, cash on first demand and have as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Cash in hand	391.309,84	42.016,56	390.624,67	41.356,20
Cash at bank - current	6.228.668,01	2.546.127,09	4.827.315,37	2.445.941,00
Cash at bank - in USD	28.232,91	27.864,38	28.232,91	27.864,38
<b>Total</b>	<b><u>6.648.210,76</u></b>	<b><u>2.616.008,03</u></b>	<b><u>5.246.172,95</u></b>	<b><u>2.515.161,58</u></b>

## 5.11. Retirement benefit obligations

The Company recognises, as retirement benefit obligation, the present value of the legal commitment that it has assumed for the payment of a lump sum compensation to retired personnel. The relative obligation was determined based on actuarial calculations. In particular, the relative calculation concerned the calculation of the actuarial sizes required from the specifications placed by the International Accounting Standards (IAS 19) and is mandatory to be recognised in the balance sheet and income statement of each enterprise.

According to the actuarial calculation carried out by an independent actuary, the enterprise does not officially or unofficially apply any special benefit plan towards its employees, which may commit it against benefits in the cases of staff retirement. The only plan in effect is the contractual obligation based on the legislation L. 2112/1920 and 3198/1955 in effect concerning provision of lump sum in case of employee retirement.

The relative obligation of the Company, is analysed as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Present value of accrued liabilities	1.859.560,45	3.541.299,74	1.775.771,91	3.458.055,73
Fair value of plan assets	-	-	-	-
	<u>1.859.560,45</u>	<u>3.541.299,74</u>	<u>1.775.771,91</u>	<u>3.458.055,73</u>
Unrecognised actuarial profit/(losses)	-	-	-	-
<b>Liability in the balance sheet</b>	<b><u>1.859.560,45</u></b>	<b><u>3.541.299,74</u></b>	<b><u>1.775.771,91</u></b>	<b><u>3.458.055,73</u></b>

The movement of the above balance, as well as the amounts recognised in the income statement is as follows:

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	<u>Group</u>	<u>Company</u>
Balance of obligation at 1.1.2004	3.412.751,33	3.276.177,19
Service cost period 1.1-31.12.2004	123.689,73	121.927,31
Finance cost period 1.1-31.12.2004	60.844,44	59.951,23
Benefits paid period 1.1-31.12.2004	(55.985,76)	-
<b>Balance of obligation at 31.12.2004</b>	<b>3.541.299,74</b>	<b>3.458.055,73</b>
Service cost period 1.1-31.12.2005	129.601,53	126.114,31
Finance cost period 1.1-31.12.2005	63.752,10	62.009,96
Acquisition of subsidiary	70.311,19	-
Benefits paid period 1.1-31.12.2005	(1.945.404,11)	(1.870.408,08)
<b>Balance of obligation 31.12.2005</b>	<b>1.859.560,45</b>	<b>1.775.771,91</b>

	<u>Group</u>		<u>Company</u>	
Income Statement	1.1.-31.12.2005	1.1.-31.12.2004	1.1-31.12.2005	1.1-31.12.2004
Current service cost	129.601,53	123.689,73	126.114,31	121.927,31
Interest cost	63.752,10	60.844,44	62.009,96	59.951,23
Net actuarial losses recognised during the year	-	-	-	-
<b>Total (included in staff costs)</b>	<b>193.353,63</b>	<b>184.534,17</b>	<b>188.124,26</b>	<b>181.878,54</b>

The principal actuarial assumptions used for the above accounting purposes are as follows:

	<u>Group</u>		<u>Company</u>	
Assumptions	31.12.2004	31.12.2004	31.12.2005	31.12.2004
Discount rate	3,60%	3,60%	3,60%	3,60%
Future salary increases	3,00%	3,00%	3,00%	3,00%
Average remaining service life	9,71	9,71	9,71	9,71

From the used provision for employee retirement benefits in the year 2005 (Group € 1.945.404,11, Company € 1.870.408,08 amount of € 893.417,16 concerns a set up in previous years, provision by the parent company for employees who left voluntarily within the year 2005. This amount is shown in the account "Other income".

## 5.12. Government grants relating to assets

The movement of government grants relating to assets is analysed as follows:

	<u>Group</u>	<u>Company</u>
Balance at 1.1.2004	90.929,19	90.929,19
Receipts period 1.1-31.12.2004	252.700,27	252.700,27
Transfer to income statement at 1.1-31.12.2004	(30.571,27)	(30.571,27)
Balance at 31.12.2004	<u>313.058,19</u>	<u>313.058,19</u>
Receipts period 1.1-31.12.2005	91.995,25	91.995,25
Transfer to income statement at 1.1-31.12.2005	(30.571,34)	(30.571,34)
Balance at 31.12.2005	<u>374.482,10</u>	<u>374.482,10</u>

## 5.13. Other non-current liabilities

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Contingent liabilities	1.076.124,27	1.741.787,10	1.076.124,27	1.741.787,10
Surplus tax on property	-	228.859,06	-	228.859,06
Total	<u>1.076.124,27</u>	<u>1.970.646,16</u>	<u>1.076.124,27</u>	<u>1.970.646,16</u>

The Company had set up with the previous accounting policies the provided for provisions of article 42e of L. 2190/1920, provision for employee retirement obligations totalling € 2.851.896,18.

Within the framework of the application of the International Financial Reporting Standards were carried out actuarial assumptions and were determined the above liabilities to employees to € 1.775.771,91, which are shown in the account “Employee retirement obligations”. For the additional set up provision of € 1.076.124,27 (€ 2.851.896,18 - € 1.775.771,91) it was deemed by the Company that it should not have been transferred in benefit of the results, but remain in the account “Provisions for contingencies”, in order to cover any additional amounts, beyond the contractual, that are paid to employees at retirement or any other contingent liabilities according as much as defines IFRS 37 “Contingent Assets and Contingent Liabilities”.



#### 5.14. Trade and other payables

The balance is analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Trade payables - domestic	4.257.167,24	2.144.549,53	4.457.231,57	5.341.620,93
Trade payables - foreign	4.585.148,58	1.473.300,01	1.522.841,36	1.473.300,01
Cheques payable	62.364,96	35.372,36	34.884,36	35.372,36
<b>Total</b>	<b>8.904.680,78</b>	<b>3.653.221,90</b>	<b>6.014.957,29</b>	<b>6.850.293,30</b>

#### 5.15. Borrowings

Borrowings are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
<b>Borrowings</b>				
Bank Borrowings				
· ALPHA BANK	600.082,98	598.328,93	-	-
· EFG	331.188,59	400.000,00	-	-
· PROBANK	-	355.345,95	-	-
<b>Total bank borrowings</b>	<b>931.271,57</b>	<b>1.353.674,88</b>		
Other borrowings	-	-	-	-
<b>Total borrowings</b>	<b>931.271,57</b>	<b>1.353.674,88</b>		

The maturity of the total borrowings is the following:

<u>Group</u>	<u>Up until 6 months</u>	<u>6 to 12 months</u>	<u>12 to 24 months</u>	<u>Total</u>
31.12.2004				
Total current borrowings	-	555.345,95	798.328,93	1.353.674,88
31.12.2005				
Total current borrowings	-	-	931.271,57	931.271,57

### 5.16. Current Income tax liabilities

The balance of the account concerns:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Current income tax	1.211.953,50	718.530,78	1.211.953,50	704.814,13
<b>Total</b>	<b><u>1.211.953,50</u></b>	<b><u>718.530,78</u></b>	<b><u>1.211.953,50</u></b>	<b><u>704.814,13</u></b>

The tax returns of the Company are submitted, annually, but the profit or losses declared are deemed temporary up until the time when the tax authorities will examine the returns and accounting books of the Company and will finalize the taxes. The tax returns and accounting books of the Company have not been examined for the fiscal years 2003, 2004 and 2005.

	Un-audited tax years
(a) Consolidated companies	
1. Financial Technologies S.A. (FIT)	2003-2005
2. Uni-nortel Communication Technologies (Hellas) S.A.	2003-2005

### 5.17. Other current liabilities

The other current liabilities are analysed as follows:

	Group		Company	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Social Security Institution (IKA)	442.180,43	492.066,07	364.262,85	406.785,16
Other Pension Funds of main insurance	33.859,37	36.112,10	23.313,82	24.342,13
V.A.T. liability	723.519,24	1.085.252,85	656.105,30	572.374,45
Taxes-duties on staff costs	518.694,69	528.778,29	429.862,80	441.857,50
Taxes-duties on third parties' fees	27.740,30	13.116,36	19.341,46	13.116,36
Surplus tax on property	228.506,90	228.506,89	228.506,90	228.506,89
Other taxes-duties	1.850,84	7.450,30	1.850,84	7.450,30
Other sundry creditors	108.126,11	62.171,09	105.863,34	58.622,28
Accrued expenses (payable)	900.000,00	917.083,50	900.000,00	900.000,00
Other liabilities	28.703,38	-	-	-
Advances to customers	1.410.604,31	1.630.088,60	1.274.245,12	1.630.088,60
<b>Total</b>	<b><u>4.423.785,57</u></b>	<b><u>5.000.626,05</u></b>	<b><u>4.003.352,43</u></b>	<b><u>4.283.143,67</u></b>

## 5.18. Equity

### i) Share capital – Share premium

The Company's share capital at 31 December 2005 comprises of 38.512.300 ordinary registered shares of par value € 0,30 each. All shareholders are entitled to receive the dividends approved and have a voting right per share at the Meetings of the Company's shareholders. All shares have equal treatment as regards to the dividend policy of the Company. the total share capital amounts to € 11.553.690,00.

### ii) Reserves

The Company's reserves are:

	Group		Company	
	31.12.2005	31.12.2004	31.12.2005	31.12.2004
Legal reserve	2.770.527,75	2.595.326,60	2.767.873,78	2.593.799,41
Special reserves	5.040.364,87	5.040.364,87	5.040.364,87	5.040.364,87
Extraordinary reserves	3.383.906,38	3.340.819,09	3.383.906,38	3.340.819,09
Reserves at fair value of available-for-sale financial assets	(1.228.204,49)	(2.063.768,95)	(3.784.325,58)	(3.408.409,91)
Reserves at fair value of assets	11.124.265,24	11.124.265,24	11.124.265,24	11.124.265,24
Tax-free reserves	1.453.122,73	447.856,66	1.453.122,73	447.000,00
Reserves from tax exempted income	821.805,77	820.949,11	821.805,77	821.805,77
Reserves from income taxed at special provisions	115.005,11	115.005,10	115.005,10	115.005,10
<b>Total</b>	<b><u>23.480.793,36</u></b>	<b><u>21.420.817,72</u></b>	<b><u>20.922.018,29</u></b>	<b><u>20.074.649,57</u></b>

The legal reserve is set up, based on L. 2190/1920, with withholding of 5% from the net profit after taxes and before the distribution of dividend, up until it covers the 1/3 of the paid-up share capital.

The special and extraordinary reserves derive from the taxable profit and can be distributed upon resolution of the General Meeting of shareholders, without any tax charge. The tax-free reserves derive from the gain on sale of securities and from interest income that have been taxed at special provisions. In the case of the distribution of this amount, it will be taxed with the effective tax rate of that year.

### iii) Retained earnings

In the year 2005, the Company realised a profitable result of € 4.459.610,46, which together with the profit of prior years formed the retained earnings at 31.12.2005 to € 7.281.265,10.

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5.19. Sales

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
Sales				
Sales of merchandise	22.592.166,79	17.780.035,24	22.610.808,84	17.780.035,24
Sales of network products	371.994,26	-	-	-
Rendering of services	21.366.667,70	23.192.184,95	21.110.245,93	23.518.969,13
Sales of tools	1.300,01	3.837,00	1.300,01	3.837,00
<b>Total</b>	<b>44.332.128,76</b>	<b>40.976.057,19</b>	<b>43.722.354,78</b>	<b>41.302.841,37</b>

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
Sales per STAKOD-03				
Wholesale of Computes & preferential equipment	(518.4)	19.532.753,61	11.910.018,94	19.551.395,66
Wholesale of other electronic appliances and equipment	( 518.6)	371.994,26	-	-
Rendering of consulting services for information technology materials	(721.0)	4.102.155,11	3.786.329,32	4.104.004,46
Rendering of consulting services on software & supply of software issues	(722.9)	3.171.543,21	5.944.377,41	3.060.994,60
Maintenance & repair of software equipment	(725.0)	17.004.110,71	19.335.331,52	17.005.960,06
Other activities similar to software	(726.0)	149.571,86	-	-
<b>Total</b>		<b>44.332.128,76</b>	<b>40.976.057,19</b>	<b>43.722.354,78</b>

5.20. Cost of goods sold

The analysis of expenses, per category, which compose the cost of goods sold has as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
Consumables	17.008.684,90	8.817.151,42	17.463.995,33	12.623.163,38
Staff costs	8.598.738,55	9.731.117,67	7.761.357,24	8.394.052,99
Third party fees and expenses	6.412.053,04	6.572.280,53	6.362.506,39	6.453.692,31
Third party utilities and services	647.882,20	858.927,21	427.170,98	674.502,71
Taxes - duties	42.567,96	15.213,11	35.993,90	10.514,71
Sundry expenses	419.326,75	410.711,09	362.158,66	362.616,70
Depreciation - Amortisation	772.303,88	1.126.754,46	723.288,41	1.056.664,53
Operating provisions	-	284.462,08	-	284.462,08
	<b>33.901.557,28</b>	<b>27.816.617,57</b>	<b>33.136.470,91</b>	<b>29.859.669,41</b>
Less own-production of intangible assets	(277.756,03)	(492.535,32)	(277.756,03)	(492.535,32)
<b>Total</b>	<b>33.623.801,25</b>	<b>27.324.082,25</b>	<b>32.858.714,88</b>	<b>29.367.134,09</b>

## 5.21. Employee benefit expense

The number of employed personnel at 31.12.2005 is analysed as follows:

	Group		Company	
	31.12.2005	31.12.2004	31.12.2005	31.12.2004
Salaried personnel	301	351	254	292
Wage - earners	-	-	-	-
<b>Total</b>	<b>301</b>	<b>351</b>	<b>254</b>	<b>292</b>

The benefits to the personnel are analysed as follows:

	Group		Company	
	1.1. - 31.12.2005	1.1. - 31.12.2004	1.1. - 31.12.2005	1.1. - 31.12.2004
Wages, salaries & benefits	11.094.377,82	12.068.592,00	8.996.164,74	9.908.746,87
Social security costs	2.160.442,38	2.372.994,21	1.761.789,54	1.940.064,40
Other expenses & benefits to personnel	842.173,96	792.550,91	842.173,96	792.550,91
Termination benefits	383.031,51	359.965,98	340.488,10	339.534,27
Provisions for employee benefits	191.901,85	184.534,17	188.124,26	181.878,54
<b>Total</b>	<b>14.671.927,52</b>	<b>15.778.637,27</b>	<b>12.128.740,60</b>	<b>13.162.774,99</b>

## 5.22. Depreciation and impairment of PPE and intangible assets

The depreciation and the impairments charged to the income statement, are analysed as follows:

	Group		Company	
	1.1 - 31.12.2005	1.1 - 31.12.2004	1.1 - 31.12.2005	1.1 - 31.12.2004
Depreciation of property, plant and equipment	1.383.123,31	1.500.933,26	1.281.521,37	1.381.241,41
Amortisation of intangible assets	1.183.367,72	944.990,01	160.258,31	235.425,18
Impairment of intangible assets	4.125,00	-	-	-
Depreciation of granted tangible and intangible assets	(30.571,34)	(30.571,27)	(30.571,34)	(30.571,27)
<b>Total depreciation and impairments</b>	<b>2.540.044,69</b>	<b>2.415.352,00</b>	<b>1.411.208,34</b>	<b>1.586.095,32</b>
Less: amounts charged to the production cost	(772.303,88)	(1.126.754,46)	(723.288,41)	(1.056.664,53)
Plus: amounts credited to other income	30.571,34	30.571,27	30.571,34	30.571,27
<b>Total depreciation and impairments charged to the Administrative expenses, Distribution and research costs</b>	<b>1.798.312,15</b>	<b>1.319.168,81</b>	<b>718.491,27</b>	<b>560.002,06</b>

### 5.23. Other income/(expenses)

The other income/(expenses) of the Company is analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
<i>Other income</i>				
Subsidies of operating expenses	59.383,37	44.441,01	48.564,14	28.123,40
Depreciation of grants relating to assets	30.571,34	30.571,27	30.571,34	30.571,27
Insurance reimbursements	4.320,00	583,43	4.320,00	583,43
Income from rent	31.872,04	15.998,26	31.872,04	15.998,26
Income from unused provisions for voluntary employee leave	949.567,61	32.656,80	893.418,16	-
Income from unused provisions of doubtful receivables	581.552,24	-	581.552,24	-
Income from provisions for contingent liabilities	665.661,84	-	665.661,84	-
Receipt of dividends	41.928,96	23.909,40	41.928,96	23.909,40
Profit from sale of participations and securities	116.602,96	329.940,98	116.602,96	329.940,98
Discount of lump sum settlement of taxes - duties	10.288,55	43.087,29	10.288,55	43.087,29
Other income	43.558,70	45.864,31	43.386,87	45.864,31
	<u>2.535.307,61</u>	<u>567.052,75</u>	<u>2.468.167,10</u>	<u>518.078,34</u>
<i>Other expenses</i>				
Tax fines & penalties	848,40	870,59	646,17	570,59
Loss on sale of non-current assets	2.120,30	2.992,33	2.220,30	2.992,33
Loss on sale of participations and securities	297.088,87	-	297.088,87	-
Taxes - duties - previous years	9.848,64	-	9.848,64	-
Other expenses	16.203,61	27.086,51	15.547,63	27.086,51
	<u>326.109,82</u>	<u>30.949,43</u>	<u>325.351,61</u>	<u>30.649,43</u>

### 5.24. Administrative expenses, Selling and Marketing costs and Research costs

The analysis of the administrative expenses, selling and marketing costs and research costs are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
<b>Administrative expenses</b>				
Staff costs	1.697.946,95	2.000.745,00	1.382.096,81	1.792.506,69
Third party fees and expenses	546.760,23	199.085,33	467.523,28	181.725,20
Third party utilities and services	350.689,26	258.043,97	312.309,37	228.038,41
Taxes - duties	102.639,31	143.379,48	99.296,58	142.617,58
Sundry expenses	271.100,14	265.181,94	254.115,68	254.611,37
Depreciation - Amortisation	458.930,98	357.514,81	446.474,47	345.799,05
Operating provisions	-	104.160,82	-	104.160,82
<b>Total</b>	<u><u>3.428.066,87</u></u>	<u><u>3.328.111,35</u></u>	<u><u>2.961.816,19</u></u>	<u><u>3.049.459,12</u></u>

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	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
Selling and marketing costs				
Staff costs	3.154.969,36	3.282.354,97	2.728.641,26	2.944.090,17
Third party fees and expenses	102.602,92	197.599,92	95.203,49	170.455,47
Third party utilities and services	188.709,55	193.034,28	145.832,06	157.378,18
Taxes - duties	25.928,67	3.960,93	22.202,13	3.452,96
Sundry expenses	404.677,73	480.665,77	325.816,20	347.498,58
Depreciation - Amortisation	217.075,70	207.834,34	205.640,16	200.257,03
Operating provisions	1.036,98	60.344,60	-	60.344,60
<b>Total</b>	<b>4.095.000,91</b>	<b>4.425.794,81</b>	<b>3.523.335,30</b>	<b>3.883.476,99</b>

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
Research costs				
Staff costs	1.220.272,66	764.419,63	256.645,29	32.125,14
Third party fees and expenses	43.638,84	344.487,62	144,56	755,93
Third party utilities and services	107.303,96	86.436,56	2.880,17	6.692,67
Taxes - duties	3.391,66	2.152,84	419,49	121,22
Sundry expenses	32.818,01	35.550,15	4.958,52	13.016,70
Depreciation - Amortisation	1.122.305,47	753.819,66	66.376,64	13.945,98
Operating provisions	-	8.882,29	-	8.882,29
<b>Total</b>	<b>2.529.730,60</b>	<b>1.995.748,75</b>	<b>331.424,67</b>	<b>75.539,93</b>
Own production or improvements	(1.175.707,52)	(1.210.643,99)	-	-
<b>Total</b>	<b>1.354.023,08</b>	<b>785.104,76</b>	<b>331.424,67</b>	<b>75.539,93</b>

## 5.25. Finance costs-profit/(expenses)

The analyses of the financial result has as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>	<u>1.1. - 31.12.2005</u>	<u>1.1. - 31.12.2004</u>
<i>Finance profit</i>				
Bank interest & time deposits	2.541,23	1.381,97	897,35	1.143,70
Interest on bonds	49.184,29	45.526,26	49.184,29	45.526,26
Exchnage differences	20.961,12	35.122,53	30.386,07	35.122,53
	<b>72.686,64</b>	<b>82.030,76</b>	<b>80.467,71</b>	<b>81.792,49</b>
<i>Finance expenses</i>				
Interest on current borrowings	97.553,51	102.146,17	-	-
Commissions on letters of guarantee	106.753,61	60.176,19	105.853,61	60.176,19
Sundry bank expenses & other similar expenses	36.652,46	59.458,68	33.961,43	57.335,35
	<b>240.959,58</b>	<b>221.781,04</b>	<b>139.815,04</b>	<b>117.511,54</b>
<b>Finance costs-profit/(expenses) - net</b>	<b>(168.272,94)</b>	<b>(139.750,28)</b>	<b>(59.347,33)</b>	<b>(35.719,05)</b>

## 5.26. Income tax expense

The taxes accounted for in the income statement are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>
Income tax expense for the year	1.250.975,86	1.416.462,96	1.250.975,86	1.387.678,21
Previous years' tax differences	12.056,00	-	-	-
Other not charged to the operating cost taxes	8.137,44	457.013,79	-	457.013,79
Deferred tax income/(expense)	(142.980,06)	(589.703,97)	419.945,58	(615.672,10)
	<u>1.128.189,24</u>	<u>1.283.772,78</u>	<u>1.670.921,44</u>	<u>1.229.019,90</u>

The deferred tax for the year concerns:

	<u>Group</u>		<u>Company</u>	
	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>
Employee defined benefit obligations	430.988,91	(26.804,08)	420.570,96	(45.469,63)
Other provisions	727,99	-	-	-
Settlement of exchange differences	(2.079,04)	(15.764,68)	(625,38)	(15.764,68)
Adjustment of PPE	-	(554.437,79)	-	(554.437,79)
Recognised tax losses	(572.617,92)	-	-	-
Change of tax rates	-	7.302,58	-	-
Total	<u>(142.980,06)</u>	<u>(589.703,97)</u>	<u>419.945,58</u>	<u>(615.672,10)</u>

The tax on the Company's profit before taxes differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits. The difference has as follows:

	<u>Group</u>		<u>Company</u>	
	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>	<u>1.1 - 31.12.2005</u>	<u>1.1 - 31.12.2004</u>
Profit before taxes	3.872.161,50	5.509.317,06	6.130.531,90	5.378.941,10
Tax calculated at domestic tax rates applicable to profits in the respective countries	1.239.091,68	1.928.260,97	1.961.770,21	1.882.629,39
<i>Increase/decrease of tax from:</i>				
Income not subject to tax	(78.779,36)	(8.368,29)	(46.860,71)	(8.368,29)
Expenses not deductible for tax purposes	541.650,84	517.153,66	537.532,37	515.334,95
Part of tax-free profit attributable to the distributed	46.897,80	-	46.897,80	-
Income from prior years tax provisions	(835.919,64)	(544.522,70)	(835.919,64)	(544.522,70)
Tax losses for which deferred tax was not accounted for	164.901,68	-	-	-
Differences from adjustments of IFRS	22.701,04	(159.338,01)	49,65	(166.640,60)
Other tax adjustments	27.645,20	(449.412,85)	7.451,77	(449.412,85)
Income tax recognised in income statement	<u>1.128.189,24</u>	<u>1.283.772,78</u>	<u>1.670.921,44</u>	<u>1.229.019,90</u>

The tax rate for the year is 32% (2004, 35%).



## 5.27. Earnings per share

### *Basic*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the parent company by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the company and held as treasury shares.

### *Diluted*

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have such categories of dilutive potential ordinary shares.

	<u>Group</u>		<u>Company</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
Profit before taxes	3.872.161,50	5.509.317,06	6.130.531,90	5.378.941,10
Taxes	(1.128.189,24)	(1.283.772,78)	(1.670.921,44)	(1.229.019,90)
Profit after taxes	<u>2.743.972,26</u>	<u>4.225.544,28</u>	<u>4.459.610,46</u>	<u>4.149.921,20</u>
Attributable to:				
Equity holders of the Company (1)	3.510.512,96	4.183.951,59	4.459.610,46	4.149.921,20
Minority interest	(566.540,70)	41.592,69	-	-
	<u>2.943.972,26</u>	<u>4.225.544,28</u>	<u>4.459.610,46</u>	<u>4.149.921,20</u>
Number of shares in issue (3)	38.512.300,00	38.512.300,00	38.512.300,00	38.512.300,00
Weighted average number of shares in issue (4)	38.512.300,00	38.512.300,00	38.512.300,00	38.512.300,00
Basic earnings per share attributable to equity holders (1)/(3)	<u>0,091</u>	<u>0,109</u>	<u>0,116</u>	<u>0,108</u>

## 5.28. Adjustments of first-time adoption of IFRS analysis

The financial statements at 31.12.2005 of the Company have been prepared in accordance with the IFRS.

The followed accounting policies have been applied also for the restatement of the financial statements for the year ended on 31 December 2004, as well as for the preparation of the opening balance sheet according to the IFRS as at 1 January 2004 (date of transition of the Company to IFRS).

For the preparation of the financial statements according to the IFRS, the Company restated various amounts that had been published in Balance Sheets that had been prepared with the previous accounting standards (L. 2190/1920).

Explanations on how the financial statements have been affected, which have been prepared based on the previous accounting standards from the application of IFRS, are set out below in tables.

Company

a) Balance Sheet of the transition to IFRS  
at 1 January 2004

	<u>Balance Sheet</u> <u>under Greek</u> <u>GAAP</u>	<u>Adjustments of</u> <u>the transition to</u> <u>IFRS</u>	<u>Reclassification</u> <u>of items</u>	<u>Balance Sheet</u> <u>under IFRS</u>
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment	7.833.052,53	11.581.279,03	-	19.414.331,56
Intangible assets	515.886,05	-	-	515.886,05
Deferred income tax assets	-	424.818,98	-	424.818,98
Available-for-sale financial assets	599.613,42	(54.283,00)	(28.275,00)	517.055,42
Other long-term receivables	18.059,96	-	-	18.059,96
<b>Total non-current assets</b>	<b>8.966.611,96</b>	<b>11.951.815,01</b>	<b>(28.275,00)</b>	<b>20.890.151,97</b>
<b>Current assets</b>				
Inventories	4.049.497,16	-	(145.981,51)	3.903.515,65
Trade debtors	24.733.517,44	-	(1.100.470,02)	23.633.047,42
Other debtors	1.777.842,05	-	140.081,51	1.917.923,56
Available-for-sale financial assets	13.051.753,57	332.146,00	(897.807,17)	12.486.092,40
Cash and cash equivalents	3.316.403,75	-	926.082,17	4.242.485,92
<b>Total current assets</b>	<b>46.929.013,97</b>	<b>332.146,00</b>	<b>(1.078.095,02)</b>	<b>46.183.064,95</b>
<b>Total assets</b>	<b>55.895.625,93</b>	<b>12.283.961,01</b>	<b>(1.106.370,02)</b>	<b>67.073.216,92</b>
<b>EQUITY</b>				
<b>Capital and reserves attributable to equity holders of the Company</b>				
Share capital	11.553.690,00	-	-	11.553.690,00
Share premium	9.999.349,43	-	-	9.999.349,43
Fair value reserves-land and buildings	-	11.124.265,24	-	11.124.265,24
Fair value reserves - available-for-sale financial assets	-	(3.574.671,37)	-	(3.574.671,37)
Other reserves	8.023.150,51	-	3.432.480,31	11.455.630,82
Retained earnings	2.870.803,52	4.785.069,36	(132.689,82)	7.523.183,06
<b>Total Equity</b>	<b>32.446.993,46</b>	<b>12.334.663,23</b>	<b>3.299.790,49</b>	<b>48.081.447,18</b>
<b>LIABILITIES</b>				
<b>Non-current liabilities</b>				
Retirement benefit obligations	3.960.114,50	(683.937,31)	-	3.276.177,19
Government grants relating to assets	-	-	90.929,19	90.929,19
Other non-current liabilities	1.757.424,40	633.235,09	(1.106.370,02)	1.284.289,47
<b>Total non-current liabilities</b>	<b>5.717.538,90</b>	<b>(50.702,22)</b>	<b>(1.015.440,83)</b>	<b>4.651.395,85</b>
<b>Current liabilities</b>				
Trade payables	8.223.970,10	-	-	8.223.970,10
Current income tax liabilities	1.817.917,21	-	-	1.817.917,21
Other current liabilities	7.689.206,26	-	(3.390.719,68)	4.298.486,58
<b>Total current liabilities</b>	<b>17.731.093,57</b>	<b>-</b>	<b>(3.390.719,68)</b>	<b>14.340.373,89</b>
<b>Total liabilities</b>	<b>23.448.632,47</b>	<b>(50.702,22)</b>	<b>(4.406.160,51)</b>	<b>18.991.769,74</b>
<b>Total Equity and Liabilities</b>	<b>55.895.625,93</b>	<b>12.283.961,01</b>	<b>(1.106.370,02)</b>	<b>67.073.216,92</b>

RECONCILIATION OF EQUITY AT 1 JANUARY 2004 BETWEEN THE GENERAL  
ACCOUNTING POLICIES EFFECTIVE UNTIL THE 1st ADOPTION AND THE  
INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

	<u>1.1.2004</u>
Total equity under Greek GAAP	32.446.993,46
Opening balance at 1 January 2004	
<i>Adjustments of the transition to IFRS</i>	
Effect from measurement of PPE	11.124.265,24
Effect from measurement of unlisted shares	(137.319,50)
Effect from measurement of securities	345.716,75
Recognition of actuarial gains and losses for settlement of retirement benefit obligations	683.937,31
Dividends for approval transfer to equity	3.080.984,00
Directors' fees for approval transfer to equity	309.735,68
Recognition in income statement of exchange differences	50.702,22
Recognition of deferred income tax	951.298,52
Provisions for contingencies	(683.937,31)
Reclassification of total grant from equity to deferred income	(90.929,19)
<i>Total transition adjustments</i>	<u>15.634.453,72</u>
Total equity under IFRS (Opening balance at 1 January 2004)	<u>48.081.447,18</u>

Unisystems Information Systems SA  
Annual Financial Statements of the Group – Year 2005  
(1 January – 31 December 2005)

	<u>Group</u>			
	<u>Balance Sheet</u>	<u>Adjustments of</u>	<u>-</u>	<u>Balance Sheet</u>
	<u>under Greek</u>	<u>the transition to</u>	<u>Reclassification</u>	<u>under IFRS</u>
	<u>GAAP</u>	<u>IFRS</u>	<u>of items</u>	
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment	8.091.273,66	11.581.279,03	-	19.672.552,69
Intangible assets	1.950.169,63	-	-	1.950.169,63
Deferred income tax asseets	-	472.619,93	-	472.619,93
Other long-term receivables	60.354,39	-	-	60.354,39
<b>Total non-current assets</b>	<b>10.101.797,68</b>	<b>12.053.898,96</b>	<b>-</b>	<b>22.155.696,64</b>
<b>Current assets</b>				
Inventories	4.049.497,16	-	(145.981,51)	3.903.515,65
Trade debtors	25.882.531,96	-	(1.106.370,02)	24.776.161,94
Other debtors	1.687.346,94	-	145.981,51	1.833.328,45
Available-for-sale financial assets	13.080.029,57	313.394,12	(926.082,17)	12.467.341,52
Cash and cash equivalents	3.527.890,37	-	926.082,17	4.453.972,54
<b>Total current assets</b>	<b>48.227.296,00</b>	<b>313.394,12</b>	<b>(1.106.370,02)</b>	<b>47.434.320,10</b>
<b>Total assets</b>	<b>58.329.093,68</b>	<b>12.367.293,08</b>	<b>(1.106.370,02)</b>	<b>69.590.016,74</b>
<b>EQUITY</b>				
<b>Capital and reseves attributable to equity holders of the Company</b>				
Share capital	11.553.690,00	-	-	11.553.690,00
Share premium	9.999.349,43	-	-	9.999.349,43
Fair value reserves-land and buildings	-	11.124.265,24	-	11.124.265,24
Fair value reserves - available-for-sale financial assets	-	(2.230.030,41)	-	(2.230.030,41)
Other reserves	8.023.150,51	-	3.432.480,31	11.455.630,82
Retained earnings	2.843.996,01	3.495.603,39	(129.296,08)	6.210.303,32
<b>Total Equity of the Group</b>	<b>32.420.185,95</b>	<b>12.389.838,22</b>	<b>3.303.184,23</b>	<b>48.113.208,40</b>
Minority interest	665.536,56	28.157,08	-	693.693,64
<b>Total Equity</b>	<b>33.085.722,51</b>	<b>12.417.995,30</b>	<b>3.303.184,23</b>	<b>48.806.902,04</b>
<b>LIABILITIES</b>				
<b>Non-current liabilities</b>				
Retirement benefit obligations	4.096.688,64	(683.937,31)	-	3.412.751,33
Government grants relating to assets	-	-	90.929,19	90.929,19
Other non-current liabilities	1.789.974,17	633.235,09	(1.106.370,02)	1.316.839,24
<b>Total non-current liabilities</b>	<b>5.886.662,81</b>	<b>(50.702,22)</b>	<b>(1.015.440,83)</b>	<b>4.820.519,76</b>
<b>Current liabilities</b>				
Trade payables	8.048.318,80	-	-	8.048.318,80
Borrowings	1.039.875,82	-	-	1.039.875,82
Current income tax liabilities	1.817.917,21	-	-	1.817.917,21
Other current liabilities	8.450.596,53	-	(3.394.113,42)	5.056.483,11
<b>Total current liabilities</b>	<b>19.356.708,36</b>	<b>-</b>	<b>(3.394.113,42)</b>	<b>15.962.594,94</b>
<b>Total liabilities</b>	<b>25.243.371,17</b>	<b>(50.702,22)</b>	<b>(4.409.554,25)</b>	<b>20.783.114,70</b>
<b>Total Equity and Liabilities</b>	<b>58.329.093,68</b>	<b>12.367.293,08</b>	<b>(1.106.370,02)</b>	<b>69.590.016,74</b>

RECONCILIATION OF EQUITY AT 1 JANUARY 2004 BETWEEN THE GENERAL  
 ACCOUNTING POLICIES EFFECTIVE UNTIL THE 1st ADOPTION AND THE INTERNATIONAL  
 FINANCIAL REPORTING STANDARDS (IFRS)

	<u>1.1.2004</u>
Total equity under Greek GAAP	
Opening balance at 1 January 2004	33.085.722,51
<i>Adjustments of the transition to IFRS</i>	
Effect from measurement of PPE	11.124.265,24
Effect from measurement of unlisted shares	(137.319,50)
Effect from measurement of securities	381.247,87
Recognition of employee benefit obligations	683.937,31
Dividends for approval transfer to equity	3.080.984,00
Directors' fees for approval transfer to equity	309.735,68
Reversal of profit distribution to members of the B. of D.	3.393,74
Recognition in income statement of exchange differences	50.702,22
Recognition of deferred income tax	999.099,47
Provisions for contingencies	(683.937,31)
Reclassification of total grant from equity to deferred income	(90.929,19)
<i>Total transition adjustments</i>	<u>15.721.179,53</u>
Total equity under IFRS (Opening balance at 1 January 2004)	<u>48.806.902,04</u>

Company

a) Balance Sheet of the transition to IFRS at 1 January 2005

	<u>Balance Sheet</u> <u>under Greek GAAP</u>	<u>Adjustments of</u> <u>the transition to</u> <u>IFRS</u>	<u>Reclassification</u> <u>of items</u>	<u>Balance Sheet</u> <u>under IFRS</u>
<b><u>ASSETS</u></b>				
<b>Non-current assets</b>				
Property, plant and equipment	18.941.919,38	(389.696,00)	-	18.552.223,38
Intangible assets	798.152,29	-	-	798.152,29
Deferred income tax assets	-	1.098.192,36	-	1.098.192,36
Available-for-sale financial assets	1.171.844,00	(41.158,00)	(269.223,40)	861.462,60
Other long-term receivables	22.367,50	-	-	22.367,50
<b>Total non-current assets</b>	<b>20.934.283,17</b>	<b>667.338,36</b>	<b>(269.223,40)</b>	<b>21.332.398,13</b>
<b>Current assets</b>				
Inventories	4.332.161,95	-	(535.985,52)	3.796.176,43
Trade debtors	17.719.474,55	-	(775.402,99)	16.944.071,56
Other debtors	948.717,30	-	538.292,68	1.487.009,98
Available-for-sale financial assets	20.195.322,26	107.558,00	209.223,40	20.512.103,66
Cash and cash equivalents	2.455.161,58	-	60.000,00	2.515.161,58
<b>Total current assets</b>	<b>45.650.837,64</b>	<b>107.558,00</b>	<b>(503.872,43)</b>	<b>45.254.523,21</b>
<b>Total assets</b>	<b>66.585.120,81</b>	<b>774.896,36</b>	<b>(773.095,83)</b>	<b>66.586.921,34</b>
<b><u>EQUITY</u></b>				
<b>Capital and reserves attributable to equity holders of the Company</b>				
Share capital	11.553.690,00	-	-	11.553.690,00
Share premium	9.999.349,43	-	-	9.999.349,43
Fair value reserves-land and buildings	-	11.124.265,24	-	11.124.265,24
Fair value reserves - available-for-sale financial assets	-	(3.408.409,91)	-	(3.408.409,91)
Other reserves	21.369.866,11	(11.581.279,03)	2.570.207,16	12.358.794,24
Retained earnings	2.281.693,37	4.646.511,01	451.016,78	7.379.221,16
<b>Total Equity</b>	<b>45.204.598,91</b>	<b>781.087,31</b>	<b>3.021.223,94</b>	<b>49.006.910,16</b>
<b><u>LIABILITIES</u></b>				
<b><i>Non-current liabilities</i></b>				
Retirement benefit obligations	4.599.842,83	(1.141.787,10)	-	3.458.055,73
Government grants relating to assets	-	-	313.058,19	313.058,19
Other non-current liabilities	1.610.453,00	1.135.596,15	(775.402,99)	1.970.646,16
<b>Total non-current liabilities</b>	<b>6.210.295,83</b>	<b>(6.190,95)</b>	<b>(462.344,80)</b>	<b>5.741.760,08</b>
<b><i>Current liabilities</i></b>				
Trade payables	6.850.293,30	-	-	6.850.293,30
Current income tax liabilities	704.814,13	-	-	704.814,13
Other current liabilities	7.615.118,64	-	(3.331.974,97)	4.283.143,67
<b>Total current liabilities</b>	<b>15.170.226,07</b>	<b>-</b>	<b>(3.331.974,97)</b>	<b>11.838.251,10</b>
<b>Total liabilities</b>	<b>21.380.521,90</b>	<b>(6.190,95)</b>	<b>(3.794.319,77)</b>	<b>17.580.011,18</b>
<b>Total Equity and Liabilities</b>	<b>66.585.120,81</b>	<b>774.896,36</b>	<b>(773.095,83)</b>	<b>66.586.921,34</b>

RECONCILIATION OF EQUITY AT 1 JANUARY 2005 BETWEEN THE GENERAL ACCOUNTING  
 POLICIES EFFECTIVE UNTIL THE 1st ADOPTION AND THE INTERNATIONAL FINANCIAL  
 REPORTING STANDARDS (IFRS)

	<u>1.1.2005</u>
Total equity under Greek GAAP	45.204.598,91
Opening balance at 1 January 2005	
<i>Adjustments of the transition to IFRS</i>	
Effect from measurement of PPE	11.124.265,24
Effect from measurement of unlisted shares	(68.047,50)
Effect from measurement of securities	122.683,03
Recognition of actuarial gains and losses for settlement of retirement benefit obligations	1.141.787,10
Dividends for approval transfer to equity	3.080.984,00
Directors' fees for approval transfer to equity	253.298,13
Reclassification of total grant	(313.058,19)
Effect from write off of PPE's goodwill	(11.581.279,03)
Recognition of employee benefit obligations	-
Recognition in income statement of exchange differences	50.702,22
Recognition of deferred income tax	951.298,52
Effect from difference of results between Greek GAAP and IFRS	181.464,83
Provisions for contingencies	(1.141.787,10)
Effect from depreciation and measurement of PPE	-
<i>Total transition adjustments</i>	<u>3.802.311,25</u>
Total Equity under IFRS (Opening balance at 1 January 2005)	<u>49.006.910,16</u>

Group

a) Balance Sheet of the transition to IFRS  
at 1 January 2005

	<u>Adjustments</u>			<u>Balance Sheet</u> <u>under IFRS</u>
	<u>Balance Sheet</u> <u>under Greek</u> <u>GAAP</u>	<u>of the</u> <u>transition to</u> <u>IFRS</u>	<u>Reclassification</u> <u>of items</u>	
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment	19.103.063,63	(389.696,00)	-	18.713.367,63
Intangible assets	2.733.515,03	-	-	2.733.515,03
Deferred income tax asseets	-	1.108.181,48	-	1.108.181,48
Other long-term receivables	64.772,67	-	-	64.772,67
<b>Total non-current assets</b>	<b>21.901.351,33</b>	<b>718.485,48</b>	<b>-</b>	<b>22.619.836,81</b>
<b>Current assets</b>				
Inventories	4.332.161,95	-	(535.985,52)	3.796.176,43
Trade debtors	17.469.367,71	-	(775.402,99)	16.693.964,72
Other debtors	991.653,56	-	538.418,85	1.530.072,41
Available-for-sale financial assets	19.464.535,66	75.808,24	(28.250,24)	19.512.093,66
Cash and cash equivalents	2.556.008,03	-	60.000,00	2.616.008,03
<b>Total current assets</b>	<b>44.813.726,91</b>	<b>75.808,24</b>	<b>(741.219,90)</b>	<b>44.148.315,25</b>
<b>Total assets</b>	<b>66.715.078,24</b>	<b>794.293,72</b>	<b>(741.219,90)</b>	<b>66.768.152,06</b>
<b>EQUITY</b>				
<b>Capital and reseves attributable to equity holders</b> <b>of the Company</b>				
Share capital	11.553.690,00	-	-	11.553.690,00
Share premium	9.999.349,43	-	-	9.999.349,43
Fair value reserves-land and buildings	-	11.124.265,24	-	11.124.265,24
Fair value reserves - available-for-sale financial assets	-	(3.408.409,91)	1.344.640,96	(2.063.768,95)
Other reserves	21.369.866,11	(11.608.997,61)	2.599.452,93	12.360.321,43
Retained earnings	2.281.693,37	4.704.240,26	(888.616,20)	6.097.317,43
<b>Total Equity of the Group</b>	<b>45.204.598,91</b>	<b>811.097,98</b>	<b>3.055.477,69</b>	<b>49.071.174,58</b>
Minority interest	1.103.202,96	42.716,82	-	1.145.919,78
<b>Total Equity</b>	<b>46.307.801,87</b>	<b>853.814,80</b>	<b>3.055.477,69</b>	<b>50.217.094,36</b>
<b>LIABILITIES</b>				
<b>Non-current liabilities</b>				
Retirement benefit obligations	4.736.416,97	(1.195.117,23)	-	3.541.299,74
Government grants relating to assets	-	-	313.058,19	313.058,19
Other non-current liabilities	1.610.453,00	1.135.596,15	(775.402,99)	1.970.646,16
<b>Total non-current liabilities</b>	<b>6.346.869,97</b>	<b>(59.521,08)</b>	<b>(462.344,80)</b>	<b>5.825.004,09</b>
<b>Current liabilities</b>				
Trade payables	3.653.221,90	-	-	3.653.221,90
Borrowings	1.353.674,88	-	-	1.353.674,88
Current income tax liabilities	1.318.329,97	-	(599.799,19)	718.530,78
Other current liabilities	7.735.179,65	-	(2.734.553,60)	5.000.626,05
<b>Total current liabilities</b>	<b>14.060.406,40</b>	<b>-</b>	<b>(3.334.352,79)</b>	<b>10.726.053,61</b>
<b>Total liabilities</b>	<b>20.407.276,37</b>	<b>(59.521,08)</b>	<b>(3.796.697,59)</b>	<b>16.551.057,70</b>
<b>Total Equity and Liabilities</b>	<b>66.715.078,24</b>	<b>794.293,72</b>	<b>(741.219,90)</b>	<b>66.768.152,06</b>



RECONCILIATION OF EQUITY AT 1 JANUARY 2005 BETWEEN THE GENERAL ACCOUNTING  
POLICIES EFFECTIVE UNTIL THE 1st ADOPTION AND THE INTERNATIONAL FINANCIAL  
REPORTING STANDARDS (IFRS)

	<u>1.1.2005</u>
Total equity under Greek GAAP	46.307.801,87
Opening balance at 1 January 2004	
<i>Adjustments of the transition to IFRS</i>	
Effect from measurement of PPE	11.124.265,24
Effect from measurement of unlisted shares	(68.047,50)
Effect from measurement of securities	136.479,03
Recognition of actuarial gains and losses for settlement of retirement benefit obligations	1.195.117,23
Reversal of profit distribution to members of the B. of D.	2.503,99
Dividends for approval transfer to equity	3.080.984,00
Directors' fees for approval transfer to equity	253.298,13
Reclassification of total grant	(313.058,19)
Effect from write off of PPE's goodwill	(11.581.279,03)
Recognition in income statement of exchange differences	50.702,22
Recognition of deferred income tax	961.287,64
Effect from difference of results between Greek GAAP and IFRS	208.826,83
Provisions for contingencies	(1.141.787,10)
Effect from depreciation and measurement of PPE	-
<i>Total transition adjustments</i>	<u>3.909.292,49</u>
Total Equity under IFRS (Opening balance at 1 January 2005)	<u><u>50.217.094,36</u></u>

Company

c) Income Statement for the period 1.1.-31.12.2004

	<u>Income Statement</u> <u>under Greek GAAP</u>	<u>Adjustments of</u> <u>the transition to</u> <u>IFRS</u>	<u>Reclassification</u> <u>of items</u>	<u>Income</u> <u>Statement</u>
Sales	41.302.841,37	-	-	41.302.841,37
Cost of goods sold	(29.074.055,63)	(389.696,00)	96.617,54	(29.367.134,09)
Gross profit/(loss)	<u>12.228.785,74</u>	<u>(389.696,00)</u>	<u>96.617,54</u>	<u>11.935.707,28</u>
Other income/(expenses)	551.765,36	-	(64.336,45)	487.428,91
Administrative expenses	(3.415.998,54)	-	366.539,42	(3.049.459,12)
Research and development costs	(71.984,31)	-	(3.555,62)	(75.539,93)
Selling and marketing costs	(3.865.592,09)	-	(17.884,90)	(3.883.476,99)
Earnings before taxes, financing and investing results	<u>5.426.976,16</u>	<u>(389.696,00)</u>	<u>377.379,99</u>	<u>5.414.660,15</u>
Finance profit/(expenses)	(70.841,58)	(44.511,27)	79.633,80	(35.719,05)
Profit/(loss) before income tax	<u>5.356.134,58</u>	<u>(434.207,27)</u>	<u>457.013,79</u>	<u>5.378.941,10</u>
Less: Income tax expense	(1.387.678,21)	615.672,10	(457.013,79)	(1.229.019,90)
Profit/(loss) for the year	<u><u>3.968.456,37</u></u>	<u><u>181.464,83</u></u>	<u><u>-</u></u>	<u><u>4.149.921,20</u></u>

RECONCILIATION OF NET INCOME FOR YEAR ENDED 31 DECEMBER 2004 (1.1.-31.12.2004)  
BETWEEN THE GENERAL ACCOUNTING POLICIES EFFECTIVE UNTIL THE 1st ADOPTION AND  
THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

	<u>31.12.2004</u>
Profit for the year under Greek GAAP	3.968.456,37
<i>Adjustments of the transition to IFRS</i>	
Difference due to depreciation of own used assets	(389.696,00)
Recognition in income statement of exchange differences	(44.511,27)
Recognition of deferred income tax	615.672,10
<i>Total transition adjustments</i>	<u><u>181.464,83</u></u>
Total net income under IFRS	<u><u>4.149.921,20</u></u>

Group

c) Income Statement for the period 1.1.-31.12.2004

	<u>Income Statement under Greek</u>	<u>Adjustments of the transition to</u>	<u>Reclassification of items</u>	<u>Income Statement under IFRS</u>
Sales	41.097.035,74	-	(120.978,55)	40.976.057,19
Cost of goods sold	(27.680.489,34)	(369.022,67)	725.429,76	(27.324.082,25)
Gross profit/(loss)	13.416.546,40	(369.022,67)	604.451,21	13.651.974,94
Other income/(expenses)	1.026.332,38	32.656,80	(522.885,86)	536.103,32
Administrative expenses	(3.694.650,77)	-	366.539,42	(3.328.111,35)
Research and development costs	(781.549,14)	-	(3.555,62)	(785.104,76)
Selling and marketing costs	(4.407.909,91)	-	(17.884,90)	(4.425.794,81)
Earnings before taxes, financing and investing results	5.558.768,96	(336.365,87)	426.664,25	5.649.067,34
Finance profit/(expenses)	(125.588,55)	(44.511,27)	30.349,54	(139.750,28)
Profit/(loss) before income tax	5.433.180,41	(380.877,14)	457.013,79	5.509.317,06
Less: Income tax expense	(1.416.462,96)	589.703,97	(457.013,79)	(1.283.772,78)
Profit/(loss) for the year	4.016.717,45	208.826,83	-	4.225.544,28

RECONCILIATION OF NET INCOME FOR YEAR ENDED 31 DECEMBER 2004 (1.1.-31.12.2004)  
BETWEEN THE GENERAL ACCOUNTING POLICIES EFFECTIVE UNTIL THE 1st ADOPTION  
AND THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

	<u>31.12.2004</u>
Profit for the year under Greek GAAP	4.016.717,45
<i>Adjustments of the transition to IFRS</i>	
Difference due to depreciation of own used assets	(389.696,00)
Settlement of provision for employee obligations	20.673,33
Income from unused provisions	32.656,80
Recognition in income statement of exchange differences	(44.511,27)
Recognition of deferred income tax	589.703,97
<i>Total transition adjustments</i>	<u>208.826,83</u>
Total net income under IFRS	<u>4.225.544,28</u>

## 5.29. Related – party transactions

The Company has carried out transactions with related parties such as its shareholders, subsidiaries, associates, member of the Board of Directors, etc.

Transactions with key management.

*There are none.*

- The Directors' fees are paid following their approval by the G.M. once a year.

- The intercompany transactions of the Group are as follows:

<u>Companies of the Group Unisystems</u>	<u>Income</u>		<u>Expenses</u>	
	<u>1.1-31.12.2005</u>	<u>1.1-31.12.2004</u>	<u>1.1-31.12.2005</u>	<u>1.1-31.12.2004</u>
FINANCIAL TECHNOLOGIES S.A.	22.295,05	408.020,01	697.229,23	3.415.075,45
UNI-NORTEL COMMUNICATION TECHNOLOGIES S.A.	21.362,25	-	60.823,92	-
	<u>43.657,30</u>	<u>408.020,01</u>	<u>758.053,15</u>	<u>3.415.075,45</u>

<u>Companies of the Group Unisystems</u>	<u>Receivables</u>		<u>Payables</u>	
	<u>31.12.2005</u>	<u>31.12.2004</u>	<u>31.12.2005</u>	<u>31.12.2004</u>
FINANCIAL TECHNOLOGIES S.A.	331,46	1.571.962,06	(136.359,13)	3.246.369,79
UNI-NORTEL COMMUNICATION TECHNOLOGIES S.A.	5.434,14	-	72.380,47	-
	<u>5.765,60</u>	<u>1.571.962,06</u>	<u>(63.978,66)</u>	<u>3.246.369,79</u>

The above transactions were carried out based on current market terms.

These transactions are written off from the consolidated financial data of Unisystems SA.

- The transactions with Directors of the Company are as follows:

<u>Type of transaction</u>	<u>2005</u>	<u>2004</u>
Directors' fees	<u>487.726,25</u>	<u>661.727,80</u>
Other expenses	<u>94.407,75</u>	<u>43.971,71</u>

There were no loans issued to directors or other key management (and their families).

There were no loans granted to related parties.

The transactions with Directors of the companies of the Group are as follows:

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Type of transaction	<u>2005</u>	<u>2004</u>
Directors' fees	<u>748.361,72</u>	<u>914.130,01</u>
Other expenses	<u>94.407,75</u>	<u>43.971,71</u>

There were no loans granted to Directors or other key management of the Group (and their families).

There were no loans granted to related parties.

### 5.30. Commitments and Contingencies

Operating lease commitments – Where the Company is the lessee

The future minimum lease payments under signed operating lease agreements are as follows:

	Group		Company	
	<u>2006</u>	<u>2007</u>	<u>2006</u>	<u>2007</u>
Lease rentals - Office space	342.862,75	360.005,89	-	-
Total	<u>342.862,75</u>	<u>360.005,89</u>	<u>0,00</u>	<u>0,00</u>

#### Finance lease commitments

The Company has no finance lease agreements.

#### Legal matters

The Company encounters certain claims and legal actions within the ordinary course of business. According to management, following the opinion of its legal advisors, the final arrangement of these matters is not expected to have a material effect on the financial position of the Company.

#### Information in respect of contingent liabilities

The Company and the Group have given at 31.12.2005 and 31.12.2004 per Bank the following letters of guarantee:

	<u>31.12.2005</u>			
	Participation in bids	Received advances	Good performance	Total
Alpha Bank	9.608.337,83	4.963.903,12	3.603.120,60	18.175.361,55
General Bank of Greece	40.000,00	-	44.644,20	84.644,20
Aspis Bank	-	-	551,72	551,72
Total	<u>9.648.337,83</u>	<u>4.963.903,12</u>	<u>3.648.316,52</u>	<u>18.260.557,47</u>

	31.12.2004			
	Participation in bids	Received advances	Good performance	Total
Alpha Bank	4.603.233,40	3.270.604,11	3.037.371,99	10.911.209,50
General Bank of Greece	-	-	27.205,20	27.205,20
Aspis Bank	-	-	551,72	551,72
<b>Total</b>	<b>4.603.233,40</b>	<b>3.270.604,11</b>	<b>3.065.128,91</b>	<b>10.938.966,42</b>

There are no disputed or under arbitration cases of national or arbitral courts that may have a material effect on the financial position or operation of the company.

There are no real mortgages and pre-notices or any other liens registered on non-current assets for securing bank borrowings.

### 5.31. Fair value of financial instruments

The International Financial Reporting Standards require the enterprises to disclose the fair value of financial instruments so that financial assets as also that of financial liabilities, for which it can practically be determined a fair value, either these are recognised or not recognised in the Balance Sheet.

Management deems that for the items whose fair value is not disclosed in the financial statements, the carrying amount that is disclosed in the Balance Sheet as of 31 December 2005 for the financial assets and liabilities approximates their fair value, since the largest part of these have maturities of more than 12 months or even less.

The fair value of the off balance sheet items does not have a significant effect.

The determination of the fair values is carried out at a particular time period based on relevant information of quoted market prices used for financial instruments. These estimates are subjective by nature and inhere uncertainties and issues of critical accounting estimates and judgements and, therefore, cannot be made out accurately.

5.32. Correction of certain items of the interim financial statements for the year 2005

Accounts the items of which were corrected	Company Interim Financial Statements at 31.3.2005			Interim Consolidated Financial Statements at 31.3.2005		
	Published items	Corrections	Restated items	Published items	Corrections	Restated items
Deferred income tax	106.166,00	992.026,36 (a)	1.098.192,36	106.166,00	1.002.015,48 (a)	1.108.181,48
Net equity	48.652.234,86	992.026,36 (a)	49.644.261,22	48.652.234,86	1.002.015,48 (a)	49.654.250,34
Employee benefit obligations	4.240.023,63	(1.141.787,10) (b)	3.098.236,53	4.240.023,63	(1.141.787,10) (b)	3.098.236,53
Other non-current liabilities	600.352,16	1.141.787,10 (b)	1.742.139,26	600.352,16	1.141.787,10 (b)	1.742.139,26

Accounts the items of which were corrected	Company Interim Financial Statements at 30.6.2005		
	Published items	Corrections	Restated items
Deferred income tax	1.006.963,00	91.229,36 (a)	1.098.192,36
Net equity	47.791.815,91	91.229,36 (a)	47.883.045,27
Employee benefit obligations	3.427.850,33	(1.141.787,10) (b)	2.286.063,23
Other non-current liabilities	600.000,00	1.141.787,10 (b)	1.741.787,10

Accounts the items of which were corrected	Company Interim Financial Statements at 30.9.2005			Interim Consolidated Financial Statements at 30.9.2005		
	Published items	Corrections	Restated items	Published items	Corrections	Restated items
Deferred income tax	1.006.963,00	91.229,36 (a)	1.098.192,36	1.006.963,00	101.218,48 (a)	1.108.181,48
Net equity	48.914.174,89	91.229,36 (a)	49.005.404,25	49.219.912,82	101.218,48 (a)	49.321.131,30
Employee benefit obligations	3.427.850,33	(1.141.787,10) (b)	2.286.063,23	3.440.503,44	(1.141.787,10) (b)	2.298.716,34
Other non-current liabilities	600.000,00	1.141.787,10 (b)	1.741.787,10	600.000,00	1.141.787,10 (b)	1.741.787,10

a) This correction refers to re-estimation of deferred income tax with respective impact on net equity.

b) This correction refers to settlement of set up provision for employee retirement benefits. As also referred to Note 5.13 the Company had set up according to previous GAAP the provided by the provisions of article 42e L. 2190/1920 provision for employee retirement benefits. Within the framework of the International Financial Reporting Standards were carried out actuarial assumptions and were determined the above liabilities to employees. For the accumulated provision in excess, management deems that it should have not been transferred in benefit of the results, but remain in the account "Provisions for contingencies" in order to cover any additional amounts, beyond the contractual, that are paid to employees at retirement or any other contingent liabilities according to as much as defines the IFRS 37 "Contingent Liabilities and Contingent Assets".

### 5.33. Events after the balance sheet date

There are no events after the balance sheet date in respect of which a reference or a correction should be made in these financial statements, according to the International Financial Reporting Standards.

It is noted that the Company made a purchase of land, situated at No. 110 of Athinon Avenue in Athens, of a total area 1.936,48 square meters. The purchase of the land was made, from a private-owner, against a total consideration of € 5.250.000,00 and it will be used for the construction of building of offices and auxiliary spaces that will meet the housing needs of the company.

It is certified that the integrated financial statements on pages 5 to 56 are those which were approved at the of 23.3.2006 meeting of the Board of Directors of the Company.

Athens, 23 March 2006

**The Chairman of the Board of Directors**  
Dimitrios M. Liaroutsos